

Blue Plus
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2021
Public Information, Minnesota Statutes § 62D.08

For Dental: Please use "Explanations" tab to clarify any overlap reporting of Dental in other columns.

Line	Direct Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 Medicare Supplement	8 Medicare Part D	9 MSHO	10 SNBC MA only	11 SNBC Integrated	12 PMAP	13 MSC+	14 MNCare	15 Dental	16 Other	17 Admin Services
1	Employee benefit expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Sales expenses	2,795,865	-	2,795,865	2,795,814	-	-	51	-	-	-	-	-	-	-	-	-	-
3	General business/office expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	State premium taxes and assessments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Consulting and professional fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Outsourced services	54,127,678	-	54,127,678	-	-	-	-	-	2,593,603	-	-	53,964,670	736,424	(3,167,019)	-	-	-
7	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8	Total Direct Expenses	56,923,543	-	56,923,543	2,795,814	-	-	51	-	2,593,603	-	-	53,964,670	736,424	(3,167,019)	-	-	-

Line	Reallocated Indirect Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 Medicare Supplement	8 Medicare Part D	9 MSHO	10 SNBC MA only	11 SNBC Integrated	12 PMAP	13 MSC+	14 MNCare	15 Dental	16 Other	17 Admin Services
9	Employee benefit expenses	27,551,130	-	27,551,130	4,965,945	-	-	1,229	-	3,570,319	-	-	16,444,847	872,111	1,696,680	-	-	-
10	Sales expenses	816,327	-	816,327	566,592	-	-	124	-	19,506	-	-	205,886	5,776	18,443	-	-	-
11	General business/office expense	9,196,576	-	9,196,576	1,714,270	-	-	479	-	929,002	-	-	5,776,536	221,142	555,146	-	-	-
12	State premium taxes and assessments	44,880,838	-	44,880,838	7,349,147	-	-	629	-	2,320,370	-	-	30,983,208	1,228,576	2,998,909	-	-	-
13	Consulting and professional fees	5,652,584	-	5,652,584	711,536	-	-	305	-	596,814	-	-	3,776,725	211,714	355,491	-	-	-
14	Outsourced services	5,263,875	-	5,263,875	1,759,008	-	-	343	-	251,908	-	-	2,972,517	12,262	267,838	-	-	-
15	Other expenses	38,095,644	-	38,095,644	858,054	-	-	23	-	(4,684,496)	-	-	41,636,958	(2,630,690)	2,915,794	-	-	-
16	Total Indirect Expenses	131,456,974	-	131,456,974	17,924,552	-	-	3,132	-	3,003,422	-	-	101,796,677	(79,110)	8,808,301	-	-	-

Line	Direct plus Indirect Non-Claim Expenses	1 NAIC Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 Medicare Supplement	8 Medicare Part D	9 MSHO	10 SNBC MA only	11 SNBC Integrated	12 PMAP	13 MSC+	14 MNCare	15 Dental	16 Other	17 Admin Services
17	Employee benefit expenses	27,551,130	-	27,551,130	4,965,945	-	-	1,229	-	3,570,319	-	-	16,444,847	872,111	1,696,680	-	-	-
18	Sales expenses	3,612,192	-	3,612,192	3,362,406	-	-	175	-	19,506	-	-	205,886	5,776	18,443	-	-	-
19	General business/office expense	9,196,576	-	9,196,576	1,714,270	-	-	479	-	929,002	-	-	5,776,536	221,142	555,146	-	-	-
20	State premium taxes and assessments	44,880,838	-	44,880,838	7,349,147	-	-	-	-	2,320,370	-	-	30,983,208	1,228,576	2,998,909	-	-	-
21	Consulting and professional fees	5,652,584	-	5,652,584	711,536	-	-	305	-	596,814	-	-	3,776,725	211,714	355,491	-	-	-
22	Outsourced services	59,391,553	-	59,391,553	1,759,008	-	-	343	-	2,845,511	-	-	56,937,187	748,686	(2,899,181)	-	-	-
23	Other expenses	38,095,644	-	38,095,644	858,054	-	-	23	-	(4,684,496)	-	-	41,636,958	(2,630,690)	2,915,794	-	-	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	188,380,517	-	188,380,517	20,720,366	-	-	2,554	-	5,977,026	-	-	155,761,347	657,314	5,641,282	-	-	-
25	Claims Adjustment Expenses	104,576,377	-	104,576,377	11,068,152	-	-	2,688	-	4,377,180	-	-	72,670,950	1,941,621	14,515,787	-	-	-
26	Revenues (Supp Report #1, Line 8)	2,971,444,399	-	2,971,444,399	224,243,722	(100,692)	-	45,979	-	341,125,485	-	-	2,117,664,428	83,954,766	204,510,711	-	-	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	2,611,194,445	-	2,611,194,445	191,920,360	(11)	-	17,573	-	301,810,762	-	-	1,866,272,775	70,189,870	180,983,117	-	-	-
28	Net Investment Gain/(Loss) (Allocated)	43,841,074	-	43,841,074	16,094,407	-	-	1,862,526	-	25,884,141	-	-	-	-	-	-	-	-
29	Aggregate Write Ins for Other Income or (Expenses)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
30	Federal and Foreign Income Taxes Incurred	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31	Net Income = Lines 26+28+29-24-25-27-30	111,134,133	-	111,134,133	16,629,251	(100,681)	-	1,885,690	-	55,224,659	-	-	22,959,355	11,165,962	3,370,526	-	-	-