

| Line | Direct plus Indirect Non-Claim Expenses | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
|------|--|----------------------|------------------|----------------------|------------------|--------------------|----------------|---------------------|-----------------|--------------------|--------------------|--------------------|--------------------|-------------------|--------------------|---------------|----------------|----------------|
| | | NAIC Total | Non MN products | Total MN products | Commercial | Medicare Advantage | Medicare Cost | Medicare Supplement | Medicare Part D | MSHO | SNBC MA only | SNBC Integrated | PMAF | MSC+ | MNCare | Dental | Other | Admin Services |
| 17 | Employee benefit expenses | 35,222,736 | (588,774) | 35,811,510 | - | 10,557,665 | - | 1,109,584 | - | 13,600,046 | 5,251,897 | 1,437,598 | 406,720 | 3,365,026 | 71,330 | - | 11,644 | - |
| 18 | Sales expenses | 11,345,662 | 10,805 | 11,334,858 | (1) | 6,533,503 | - | 2,440,504 | - | 1,329,827 | 513,536 | 140,570 | 39,770 | 329,036 | 6,975 | - | 1,139 | - |
| 19 | General business/office expense | 11,049,025 | 32,418 | 11,016,608 | - | 3,309,984 | - | 218,165 | - | 4,091,343 | 1,874,334 | 441,960 | (57,381) | 1,158,209 | (22,237) | - | 2,230 | - |
| 20 | State premium taxes and assessments | 9,840,715 | 241,225 | 9,599,490 | 26,820 | 76,781 | - | 609,430 | - | 3,705,979 | 187,579 | 2,910,585 | 2,958 | 1,905,008 | 174,130 | - | 219 | - |
| 21 | Consulting and professional fees | 1,563,044 | (26,762) | 1,589,806 | - | 468,694 | - | 49,259 | - | 603,757 | 233,151 | 63,820 | 18,056 | 149,386 | 3,167 | - | 517 | - |
| 22 | Outsourced services | 13,984,801 | (202,763) | 14,187,563 | - | 890,523 | - | 527,545 | - | 6,074,575 | 1,487,335 | 2,963,921 | 350,769 | 1,350,486 | 535,424 | - | 6,985 | - |
| 23 | Other expenses | 12,482,442 | 533,852 | 11,948,591 | 2,800,379 | 2,440,224 | - | 792,305 | - | 3,855,943 | 272,853 | 368,417 | 857,842 | 351,331 | 200,738 | - | 8,558 | - |
| 24 | Total Non-Claim Expenses = Sum of Lines 17 to 23 | 95,488,425 | - | 95,488,425 | 2,827,199 | 24,277,374 | - | 5,746,792 | - | 33,261,469 | 9,820,685 | 8,326,872 | 1,618,733 | 8,608,482 | 969,527 | - | 31,292 | - |
| 25 | Claims Adjustment Expenses | 9,804,619 | 45,475 | 9,759,144 | - | 1,777,609 | - | 1,637,600 | - | 3,706,206 | 915,778 | 352,731 | 638,019 | 575,471 | 149,394 | - | 6,335 | - |
| 26 | Revenues (Supp Report #1, Line 8) | 1,312,233,602 | 11,683,848 | 1,300,549,754 | NR | 383,417,740 | - | 40,296,250 | - | 493,906,465 | 190,730,689 | 52,208,565 | 14,770,655 | 122,206,064 | 2,590,461 | - | 422,863 | - |
| 27 | Incurred Claims (Supp Report #1, Line 18 + Line 22) | 1,146,834,502 | 9,579,835 | 1,137,254,667 | 0 | 349,698,203 | NR | 31,340,257 | - | 429,832,771 | 162,058,219 | 49,974,263 | 12,685,179 | 99,507,977 | 1,998,797 | - | 159,000 | - |
| 28 | Net Investment Gain/(Loss) (Allocated) | 13,469,405 | (1,491,941) | 14,961,346 | 2,025,291 | 2,881,235 | 565,640 | (241,541) | - | 10,088,589 | 862,061 | 316,492 | (2,093,102) | 964,329 | (480,730) | 33,416 | 39,667 | - |
| 29 | Aggregate Write Ins for Other Income or (Expenses) | - | NR | - | NR | NR | NR | NR | - | NR | NR | NR | NR | NR | NR | NR | NR | - |
| 30 | Federal and Foreign Income Taxes Incurred | (5,980) | (40) | (5,940) | - | (1,581) | - | (521) | - | (2,509) | (402) | - | (567) | (221) | (133) | - | (6) | - |
| 31 | Net Income = Lines 26+28+29-24-25-27-30 | 73,581,440 | 566,638 | 73,014,803 | (801,908) | 10,547,370 | 565,640 | 1,330,581 | - | 37,197,116 | 18,798,470 | (6,128,809) | (2,263,811) | 14,478,685 | (1,007,854) | 33,416 | 265,908 | - |

Please use the space below to explain any discrepancies between what is reported in Supplement Report #1 and Su

Supplement Report #1a

DRAFT

These categorized administrative expenses should roll up into the general administrative expenses reported on line 21 on Minnesota Supplement Report #1, as well as the underwriting and investment exhibit part 3 – analysis of expenses, of the NAIC health blank. The categories are broken down as follows:

Employee benefit expenses: salaries, wages and benefits

Sales expenses: commissions, marketing and advertising; cost of sales-related materials, postage, telephone and printing materials

General business and office type expenses: rent; non-sales related postage, express and telephone; non-sales related printing and office supplies; taxes (excluding state premium taxes and assessments), licenses and fees; traveling expenses; insurance, except on real estate; collection and bank service charges; group service and administration fees; real estate expenses; real estate taxes; equipment; occupancy, depreciation and amortization; cost of depreciation of ECP equipment and software

State premium taxes and assessments

Consulting and professional fees: legal fees and expenses; certifications and accreditation fees; auditing, actuarial and other consulting fees; board, bureaus and association fees

Outsourced services: ECP; claims and other services

Other expenses: investment expenses not included elsewhere; aggregate write-ins for expenses; reimbursements by uninsured plans; reimbursements from fiscal intermediaries.

Indirect expenses must be allocated by dollars of premium income, or premium-equivalent for ASO business.

Investment gain must be allocated by the prior five years of net income.

| | Total | Non MN products | Total MN products | Commercial | M+C | Med Adv | Medicare Cost | Med Supp | MSHO | SNBC MA only | SNBC Integrated | MSC+ | PMAP | MNCare | Dental | Other | Admin Services Only |
|------------------------|-----------------|-----------------|-------------------|--------------|-----|-------------|---------------|-------------|-------------|--------------|-----------------|-------------|---------------|--------------|-----------|-------------|---------------------|
| Net Income | | | | | | | | | | | | | | | | | |
| 2007 | 29,966,142 | (2,072,662) | 32,038,804 | (11,594,309) | - | | (11,805,333) | | 15,614,398 | | | | 12,225,236 | (5,529,810) | 368,636 | 32,759,986 | |
| 2008 | 11,527,689 | (2,816,164) | 14,343,853 | (9,481,637) | | | (179,603) | | 3,978,068 | | | | 23,039,560 | (5,987,109) | 489,067 | 2,485,507 | |
| 2009 | 49,656,588 | (2,987,344) | 52,643,932 | 3,685,430 | | | (2,542,688) | | 7,900,714 | | | | 44,636,564 | 1,357,993 | (14,613) | (2,379,468) | |
| 2010 | 29,122,117 | (4,559,674) | 33,681,792 | 8,650,419 | | | (4,659,032) | | 11,747,581 | | | | 61,858,522 | (39,486,877) | 4,412 | (4,433,233) | |
| 2011 | 14,611,924 | (3,284,959) | 17,896,883 | 15,668,670 | | | (369,987) | | 13,425,013 | (17,806,500) | 1,700,011 | | 10,713,437 | (6,947,152) | - | 1,513,402 | |
| 2012 | 44,486,576 | (9,252,564) | 53,739,140 | 13,219,983 | - | | 15,823,947 | | 1,741,627 | 21,862,159 | - | | (8,566,160) | 10,079,916 | - | (422,332) | |
| 2013 | (4,314,647) | (488,889) | (3,825,758) | 182,248 | - | | 147,366 | | (2,496,474) | 5,665,256 | - | 148,543 | (2,664,487) | (2,454,790) | - | (2,353,420) | |
| 2014 | 46,910,695 | (4,873,074) | 51,783,769 | (2,388,597) | | | 7,347 | | 24,985,324 | (9,235,626) | | 1,832,568 | 19,432,039 | 14,209,342 | - | 2,941,572 | |
| 2015 | 45,445,168 | (7,511,717) | 52,956,885 | 2,933,553 | | | 52,816 | | (7,388,292) | (8,984,291) | | (1,774,508) | 73,828,911 | (6,795,675) | 1,206,060 | (121,689) | |
| 2016 | (189,850,918) | (3,259,370) | (186,591,548) | 5,329,798 | | | (4,719) | | 13,377,404 | (22,421,278) | | (5,095,717) | (157,843,575) | (19,979,071) | 82,706 | (37,095) | |
| 2017 | 78,485,169 | (12,557,076) | 91,042,245 | 20,401,568 | NR | | 70 | | 36,673,513 | 18,935,080 | NR | 2,359,411 | 12,371,545 | 143,992 | 137,432 | 19,634 | NR |
| 2018 | 39,605,753 | 442,636 | 39,163,117 | 275,030 | | (3,648,983) | (3,430,119) | | 32,435,079 | 7,471,868 | | 6,228,743 | 1,013,926 | (471,233) | (489,917) | (221,278) | |
| 2019 | 54,855,446 | 19,375 | 54,836,071 | 229,586 | | 13,544,141 | 3,416,843 | (9,415,772) | 39,503,039 | 5,428,817 | 469,684 | 2,034,284 | (820,209) | 62,082 | (12,118) | 395,694 | |
| 2020 | 77,540,411 | (858,933) | 78,399,344 | 162,821 | | 19,439,211 | 72 | 2,157,626 | 48,400,322 | 6,552,100 | 1,151,561 | 951,168 | (55,441) | 10,850 | - | (370,948) | NR |
| 2021 | 91,155,703 | (698,172) | 91,853,875 | (2,645) | | 38,121,129 | (160) | 1,025,177 | 50,102,932 | (3,696,407) | 4,633,185 | 1,985,966 | 116,893 | 8,628 | - | (440,824) | NR |
| 2022 | 73,581,440 | 1,061,316 | 72,520,124 | (151) | | 12,228,548 | NR | (447,136) | 28,252,668 | 20,070,364 | 798,528 | 17,999,216 | (5,414,155) | (1,162,069) | - | 194,311 | NR |
| | 372,512,720 | (41,261,427) | 413,774,147 | 56,011,865 | - | 79,684,046 | 15,643,466 | (6,680,105) | 279,012,155 | 23,841,342 | 8,752,970 | 26,669,675 | (57,887,277) | (13,295,180) | 924,163 | 1,097,026 | |
| % of Total | | | | | | | | | | | | | | | | | |
| 2021 | | -11.1% | 111.1% | 15.0% | | 21.4% | 4.2% | -1.8% | 74.9% | 6.4% | 2.3% | 7.2% | -15.5% | -3.6% | 0.2% | 0.3% | |
| 2016 | | -17.3% | 117.3% | 20.1% | | | 10.6% | | 20.6% | -5.8% | 1.2% | | 63.2% | 5.5% | 0.8% | 1.1% | |
| 2015 | | -16.6% | 125.0% | 23.0% | | | 5.9% | | 28.1% | 2.9% | 1.2% | | 95.5% | -29.7% | 0.3% | -2.3% | |
| 2015 Investment Income | \$8,076,274.00 | (1,341,428) | 10,092,946 | 1,859,365 | - | | 472,861 | | 2,272,333 | 237,564 | 99,580 | | 7,713,380 | (2,400,627) | 28,050 | (189,559) | |
| 2016 Investment Income | \$17,637,332.00 | (3,045,988) | 20,683,320 | 3,549,991 | - | | 1,877,309 | | 3,628,066 | (1,018,782) | 203,777 | | 11,141,764 | 969,928 | 144,568 | 186,698 | |
| 2021 Investment Income | \$13,469,405.03 | (1,491,941) | 14,961,346 | 2,025,291 | - | 2,881,235 | 565,640 | (241,541) | 10,088,589 | 862,061 | 316,492 | 964,329 | (2,093,102) | (480,730) | 33,416 | 39,667 | |

Reinsurance Breakout - all commercial (direct)

| | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | |
|-----------------------|------------|------------|-------------|------------|-----------|------------|-----------|-----------|-----------|-----------------------------|
| Broker Commissions | 8,648,739 | 2,636,655 | \$2,956,974 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | Broker Commissions |
| State and Local taxes | 5,251,020 | 1,600,826 | \$1,795,306 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | State and Local taxes |
| Premium Taxes | 6,177,670 | 1,883,325 | \$2,112,124 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | Premium Taxes |
| Salaries & Wages | 5,405,462 | 1,647,909 | \$1,848,109 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | Salaries & Wages |
| EDP/Depreciation | 5,405,462 | 1,647,909 | \$1,848,109 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | EDP/Depreciation |
| | 30,888,352 | 9,416,624 | 10,560,621 | - | - | - | - | - | - | |
| Premium Tax MN | 12,541,748 | 14,962,840 | 20,107,235 | 10,175,635 | 4,250,200 | 10,785,899 | 8,726,974 | 8,320,127 | 9,312,000 | From 'Inc State Tieout' tab |
| Premium Tax ND | 1,341 | 416,495 | 559,969 | 343,624 | 34,414 | 79,025 | 75,509 | 389,559 | 497,268 | From 'Inc State Tieout' tab |
| | 43,431,442 | 24,795,959 | 31,227,825 | 10,519,258 | 4,284,614 | 10,864,924 | 8,802,483 | 8,709,686 | 9,809,268 | |

| | | | | | | | | | | | | | | | | | Includes I-SNP | |
|----------------------------------|----------|-------------------|------------------|-------------------|------------------|------------------|---------------|------------------|-----------------|------------------|----------------|------------------|----------------|------------------|----------------|----------|----------------|----------|
| Direct | | | | | | | | | | | | | | | | | | |
| Form Wording: | Variance | Total | Non MN | Total MN | Comm | Med Adv | Medicare Cost | Med Supp | Medicare Part D | MSHO | SNBC MA | SNBC | PMAP | MSC+ | MNCare | Dental | Other | Admin |
| Employee benefit expense | - | 7,903,209 | 70,040 | - | - | 5,501,163 | - | 2,332,007 | - | - | - | - | - | - | - | - | - | - |
| Sales expense | - | (1,912,232) | 256,043 | 7,833,169 | (1) | (577,078) | - | (130,356) | - | (915,846) | (59,281) | (87,327) | (207,125) | (80,708) | (48,499) | - | (2,057) | - |
| General Business/Office Expense | - | 9,580,273 | 241,225 | (2,168,274) | 26,820 | - | - | 601,361 | - | 3,607,072 | 149,384 | 2,900,130 | - | 1,880,536 | 173,611 | - | 134 | - |
| State premium tax and assessment | - | - | - | 9,339,048.47 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Consulting | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Outsource | - | 4,208,666 | (27,228) | - | - | (2,043,349) | - | 219,202 | - | 2,295,255 | 27,884 | 2,564,427 | 237,745 | 415,379 | 515,602 | - | 3,750 | - |
| Other expense | - | 12,294,963 | 536,971 | - | 2,800,379 | 2,384,033 | - | 786,400 | - | 3,783,560 | 244,901 | 360,766 | 855,677 | 333,421 | 200,359 | - | 8,496 | - |
| Total Direct | | 32,074,880 | 1,077,051 | 30,997,829 | 2,827,199 | 5,264,769 | - | 3,748,615 | - | 8,770,040 | 362,888 | 5,737,996 | 886,298 | 2,548,628 | 841,073 | - | 10,324 | - |

| | | | | | | | | | | | | | | | | | 0 | |
|----------------------------------|----------|-------------------|--------------------|-------------------|----------|-------------------|---------------|------------------|-----------------|-------------------|------------------|------------------|----------------|------------------|----------------|----------|---------------|----------|
| | | | | | | | | | | | | | | | | | 0 | |
| Indirect | | | | | | | | | | | | | | | | | | |
| Form Wording: | Variance | Total | Non MN | Total MN | Comm | Med Adv | Medicare Cost | Med Supp | Medicare Part D | MSHO | SNBC MA | SNBC | PMAP | MSC+ | MNCare | Dental | Other | Admin |
| Employee benefit expense | - | 35,222,736 | (588,774) | 35,811,510 | - | 10,557,665 | - | 1,109,584 | - | 13,600,046 | 5,251,897 | 1,437,598 | 406,720 | 3,365,026 | 71,330 | - | 11,644 | - |
| Sales expense | - | 3,442,453 | (59,235) | 3,501,688 | - | 1,032,340 | - | 108,496 | - | 1,329,827 | 513,536 | 140,570 | 39,770 | 329,036 | 6,975 | - | 1,139 | - |
| General Business/Office Expense | - | 12,961,257 | (223,625) | 13,184,882 | - | 3,887,062 | - | 408,521 | - | 5,007,189 | 1,933,614 | 529,287 | 149,744 | 1,238,916 | 26,262 | - | 4,287 | - |
| State premium tax and assessment | - | - | - | 260,441 | - | 76,781 | - | 8,070 | - | 98,907 | 38,195 | 10,455 | 2,958 | 24,472 | 519 | - | 85 | - |
| Consulting | - | 1,563,044 | (26,762) | 1,589,806 | - | 468,694 | - | 49,259 | - | 603,757 | 233,151 | 63,820 | 18,056 | 149,386 | 3,167 | - | 517 | - |
| Outsource | - | 9,776,135 | (175,535) | 9,951,669 | - | 2,933,872 | - | 308,343 | - | 3,779,320 | 1,459,451 | 399,494 | 113,023 | 935,108 | 19,822 | - | 3,236 | - |
| Other expense | - | 187,480 | (3,119) | 190,599 | - | 56,191 | - | 5,906 | - | 72,383 | 27,952 | 7,651 | 2,165 | 17,910 | 380 | - | 62 | - |
| Total Indirect | | 63,413,545 | (1,077,051) | 64,490,596 | - | 19,012,605 | - | 1,998,177 | - | 24,491,429 | 9,457,797 | 2,588,876 | 732,435 | 6,059,854 | 128,454 | - | 20,969 | - |

| Both | | | | | | | | | | | | | | | | | | |
|----------------------------------|----------|-------------------|------------|-------------------|------------------|-------------------|---------------|------------------|-----------------|-------------------|------------------|------------------|------------------|------------------|----------------|----------|---------------|----------|
| Form Wording: | Variance | Total | Non MN | Total MN | Comm | Med Adv | Medicare Cost | Med Supp | Medicare Part D | MSHO | SNBC MA | SNBC | PMAP | MSC+ | MNCare | Dental | Other | Admin |
| Employee benefit expense | - | 35,222,736 | (588,774) | 35,811,510 | - | 10,557,665 | - | 1,109,584 | - | 13,600,046 | 5,251,897 | 1,437,598 | 406,720 | 3,365,026 | 71,330 | - | 11,644 | - |
| Sales expense | - | 11,345,662 | 10,805 | 11,334,858 | (1) | 6,533,503 | - | 2,440,504 | - | 1,329,827 | 513,536 | 140,570 | 39,770 | 329,036 | 6,975 | - | 1,139 | - |
| General Business/Office Expense | - | 11,049,025 | 32,418 | 11,016,608 | - | 3,309,984 | - | 218,165 | - | 4,091,343 | 1,874,334 | 441,960 | (57,381) | 1,158,209 | (22,237) | - | 2,230 | - |
| State premium tax and assessment | - | 9,840,715 | 241,225 | 9,599,490 | 26,820 | 76,781 | - | 609,430 | - | 3,705,979 | 187,579 | 2,910,585 | 2,958 | 1,905,008 | 174,130 | - | 219 | - |
| Consulting | - | 1,563,044 | (26,762) | 1,589,806 | - | 468,694 | - | 49,259 | - | 603,757 | 233,151 | 63,820 | 18,056 | 149,386 | 3,167 | - | 517 | - |
| Outsource | - | 13,984,801 | (202,763) | 14,187,563 | - | 890,523 | - | 527,545 | - | 6,074,575 | 1,487,335 | 2,963,921 | 350,769 | 1,350,486 | 535,424 | - | 6,985 | - |
| Other expense | - | 12,482,442 | 533,852 | 11,948,591 | 2,800,379 | 2,440,224 | - | 792,305 | - | 3,855,943 | 272,853 | 368,417 | 857,842 | 351,331 | 200,738 | - | 8,558 | - |
| Total Non Claims Expense | 0 | 95,488,425 | (0) | 95,488,425 | 2,827,199 | 24,277,374 | - | 5,746,792 | - | 33,261,469 | 9,820,685 | 8,326,872 | 1,618,733 | 8,608,482 | 969,527 | - | 31,292 | - |

| | | | | | | | | | | | | | | | | | | |
|--------------------------|-----|---------------|-------------|---------------|-----------|-------------|---------|------------|----|-------------|-------------|------------|-------------|-------------|-----------|--------|---------|----|
| Claims Adjustment | - | 9,804,619 | 45,475 | 9,759,144 | - | 1,777,609 | - | 1,637,600 | - | 3,706,206 | 915,778 | 352,731 | 638,019 | 575,471 | 149,394 | - | 6,335 | - |
| Revenue | - | 1,312,233,602 | 11,683,848 | 1,300,549,754 | NR | 383,417,740 | - | 40,296,250 | - | 493,906,465 | 190,730,689 | 52,208,565 | 14,770,655 | 122,206,064 | 2,590,461 | - | 422,863 | - |
| Incurred Claims | - | 1,146,834,502 | 9,579,835 | 1,137,254,667 | 0 | 349,698,203 | NR | 31,340,257 | - | 429,832,771 | 162,058,219 | 49,974,263 | 12,685,179 | 99,507,977 | 1,998,797 | - | 159,000 | - |
| Net Investment Gain/Loss | (0) | 13,469,405 | (1,491,941) | 14,961,346 | 2,025,291 | 2,881,235 | 565,640 | (241,541) | - | 10,088,589 | 862,061 | 316,492 | (2,093,102) | 964,329 | (480,730) | 33,416 | 39,667 | - |
| Aggregate Write In | - | NR | NR | - | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| Federal and Foreign Tax | - | (5,980) | (40) | (5,940) | - | (1,581) | - | (521) | - | (2,509) | (402) | - | (567) | (221) | (133) | - | (6) | - |

| | | | | | | | | | | | | | | | | | | |
|------------|-----|------------|---------|------------|-----------|------------|---------|-----------|---|------------|------------|-------------|-------------|------------|-------------|--------|---------|---|
| Net Income | (0) | 73,581,440 | 566,638 | 73,014,803 | (801,908) | 10,547,370 | 565,640 | 1,330,581 | - | 37,197,116 | 18,798,470 | (6,128,809) | (2,263,811) | 14,478,685 | (1,007,854) | 33,416 | 265,908 | - |
|------------|-----|------------|---------|------------|-----------|------------|---------|-----------|---|------------|------------|-------------|-------------|------------|-------------|--------|---------|---|

| | | | | | | | | | | | | | | | | | | |
|-------------------------------|--|-----------|--|--|-------|--------|-------|-------|-------|--------|--------|-------|-------|-------|-------|-------|-------|-------|
| Reinsurance | | 2,092,143 | | | | | | | | | | | | | | | | |
| Revenue Allocation Percentage | | | | | 0.00% | 29.48% | 0.00% | 3.10% | 0.00% | 37.98% | 14.67% | 4.01% | 1.14% | 9.40% | 0.20% | 0.00% | 0.03% | 0.00% |

| | Applix MHP | Category % |
|----------------------------------|-------------------|-------------------|
| Employee benefit expense | 39,256,954 | 54.67% |
| Sales expense | 3,949,561 | 5.50% |
| General Business/Office Expense | 14,910,370 | 20.76% |
| State premium tax and assessment | 0 | 0.00% |
| Consulting | 1,784,406 | 2.48% |
| Outsource | 11,703,912 | 16.30% |
| Other expense | 207,981 | 0.29% |
| Total Indirect | 71,813,183 | 100.00% |

0

| | Non-MN |
|----------------------------------|------------------|
| Employee benefit expense | 588,774 |
| Sales expense | 59,235 |
| General Business/Office Expense | 223,625 |
| State premium tax and assessment | 0 |
| Consulting | 26,762 |
| Outsource | 175,535 |
| Other expense | 3,119 |
| Total Indirect | 1,077,051 |

0

| | |
|------------|------------------|
| Unit | 90120 |
| B/S or I/S | Income Statement |
| Peoplesoft | Premium Taxes |

| Sum of Amount | | State | | | Grand Total |
|--------------------|--------------------------------|------------------|----------------|----------|------------------|
| Account | Line Descr | MN | ND | SD | |
| 92000 | Access Ability | 2,056,691 | | | 2,056,691 |
| 92000 | Med Care Surcharge Exp | 3,204,092 | | | 3,204,092 |
| 92000 | Medicaid-MA Metro | 165,024 | | | 165,024 |
| 92000 | Medicaid-MA Metro Seniors | 1,013,774 | | | 1,013,774 |
| 92000 | Medicaid-MA Regional Seniors | 208,286 | | | 208,286 |
| 92000 | Medicare Select, Commercial | 108 | | | 108 |
| 92000 | Medicare Select, Individual | 366,669 | | | 366,669 |
| 92000 | Medicare Supplement – IAS | 36,189 | | | 36,189 |
| 92000 | Medicare-Advantage Solution In | (254) | | | (254) |
| 92000 | MHP Part D Rx | - | | | - |
| 92000 | MN Care-Metro | 134 | | | 134 |
| 92000 | MSHO-Medica network | 2,329,679 | | | 2,329,679 |
| 92000 | NAIC FEE | | 15 | - | 15 |
| 92000 | Premium Tax Assesments | | 233,294 | | 233,294 |
| 92000 | NAIC Transaction Fee | | - | | - |
| 92000 | Medicaid - PMAP Metro | 8,587 | | | 8,587 |
| 92000 | 2021 True -up | | (0) | | (0) |
| 92000 | ND- Est Premium Tax | | 15 | | 15 |
| 92000 | Premium Tax fee | | 30 | | 30 |
| 92000 | 2019 Refund Amendment | (72,320) | | | (72,320) |
| 92000 | 2021 Premium Tax Adj | (4,686) | | | (4,686) |
| 92010 | AP Accruals | 8,773 | | | 8,773 |
| 92010 | O_Comprehensive Health Asso_CH | | 7,871 | | 7,871 |
| 92010 | 2022 LG State Surcharge Reclas | (8,747) | | | (8,747) |
| 92015 | PCORI Fee | | 4,067 | | 4,067 |
| 92015 | 2021 PCORI W/O | | 159 | | 159 |
| 92022 | IFB ND USER FEE | | 247,411 | | 247,411 |
| 92023 | Risk Adjustment Fee | | 4,357 | | 4,357 |
| 92023 | Risk Adjustment User Fee w/o | | 49 | | 49 |
| Grand Total | | 9,312,000 | 497,268 | - | 9,809,268 |

| | |
|------------|------------------|
| Unit | 90120 |
| B/S or I/S | Income Statement |
| Peoplesoft | Premium Taxes |

| Sum of Amount | |
|--------------------|--------------------------------|
| Account | Line Descr |
| 92000 | Access Ability |
| 92000 | Med Care Surcharge Exp |
| 92000 | Medicaid-MA Metro |
| 92000 | Medicaid-MA Metro Seniors |
| 92000 | Medicaid-MA Regional Seniors |
| 92000 | Medicare Select, Commercial |
| 92000 | Medicare Select, Individual |
| 92000 | Medicare Supplement – IAS |
| 92000 | Medicare-Advantage Solution In |
| 92000 | MHP Part D Rx |
| 92000 | MN Care-Metro |
| 92000 | MSHO-Medica network |
| 92000 | NAIC FEE |
| 92000 | Premium Tax Assesments |
| 92000 | NAIC Transaction Fee |
| 92000 | Medicaid - PMAP Metro |
| 92000 | 2021 True -up |
| 92000 | ND- Est Premium Tax |
| 92000 | Premium Tax fee |
| 92000 | 2019 Refund Amendment |
| 92000 | 2021 Premium Tax Adj |
| 92010 | AP Accruals |
| 92010 | O_Comprehensive Health Asso_CH |
| 92010 | 2022 LG State Surcharge Reclas |
| 92015 | PCORI Fee |
| 92015 | 2021 PCORI W/O |
| 92022 | IFB ND USER FEE |
| 92023 | Risk Adjustment Fee |
| 92023 | Risk Adjustment User Fee w/o |
| Grand Total | |

| Product Name | | | | |
|--------------|--------------|--------------------|---------------------|------------------|
| I-SNP | Large Group | Medicare Advantage | Medicare Supplement | MSC+ |
| | | | 198,396 | 663,161 |
| | | | | 1,013,774 |
| | | | | 208,286 |
| | | | 108 | |
| | | | 366,669 | |
| | | | 36,189 | |
| | | - | | |
| 134 | | | | |
| | | | | |
| | | | | |
| | | | | (4,686) |
| | 8,773 | | | |
| | 7,871 | | | |
| | (8,747) | | | |
| 134 | 7,897 | - | 601,361 | 1,880,536 |

| MSHO | North Dakota | Small Group | SNBC | Families and Children |
|------------------|----------------|-------------|--------------|-----------------------|
| | | | 2,056,691 | |
| 1,277,393 | | | 1,065,143 | 165,024 |
| | | | (254) | |
| | | | - | |
| 2,329,679 | | | | |
| | 15 | | | |
| | 233,294 | | | |
| | - | | | |
| | | | | 8,587 |
| | (0) | | | |
| | 15 | | | |
| | 30 | | | |
| | | | (72,320) | |
| | 4,067 | | | |
| | 159 | | | |
| | 247,411 | | | |
| | 4,357 | | | |
| | 49 | | | |
| 3,607,072 | 489,397 | | (254) | 3,049,514 |
| | | | | 173,611 |

Grand Total

2,056,691

3,204,092

165,024

1,013,774

208,286

108

366,669

36,189

(254)

-

134

2,329,679

15

233,294

-

8,587

(0)

15

30

(72,320)

(4,686)

8,773

7,871

(8,747)

4,067

159

247,411

4,357

49

9,809,268