

**HMO Minnesota d/b/a Blue Plus  
Minnesota Supplement Report #1A**

**REALLOCATION OF EXPENSES AND INVESTMENT INCOME  
For the Year Ending December 31, 2015  
Public Information, Minnesota Statutes § 62D.08**

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN	Commercial	M+C (BE)	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other(Med)	Admin
1	Employee benefit expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2	Sales expenses	700,720	0	700,720	702,985	-2,920	0	0	0	0	0	0	0	654	0
3	General business/office expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4	State premium taxes and assessments	13,010,124	0	13,010,124	1,657,079	0	0	2,972,835	0	0	6,986,223	1,380,257	0	13,730	0
5	Consulting and professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Outsourced services	3,213,682	0	3,213,682	0	167,845	0	3,045,837	0	0	0	0	0	0	0
7	Other expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0
8	<b>Total Direct Expenses</b>	<b>16,924,526</b>	<b>0</b>	<b>16,924,526</b>	<b>2,360,064</b>	<b>164,926</b>	<b>0</b>	<b>6,018,672</b>	<b>0</b>	<b>0</b>	<b>6,986,223</b>	<b>1,380,257</b>	<b>0</b>	<b>14,384</b>	<b>0</b>

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other	Admin
9	Employee benefit expenses	10,977,787	0	10,977,787	487,294	11,071	0	3,997,868	0	0	5,383,188	1,094,267	0	4,098	0
10	Sales expenses	394,053	0	394,053	17,492	397	0	143,505	0	0	193,232	39,279	0	147	0
11	General business/office expense	5,598,423	0	5,598,423	248,509	5,646	0	2,038,822	0	0	2,745,305	558,052	0	2,090	0
12	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Consulting and professional fees	5,001,855	0	5,001,855	222,028	5,044	0	1,821,565	0	0	2,452,765	498,586	0	1,867	0
14	Outsourced services	3,779,102	0	3,779,102	167,751	3,811	0	1,376,266	0	0	1,853,162	376,701	0	1,411	0
15	Other expenses	511,754	0	511,754	22,716	516	0	186,370	0	0	250,949	51,012	0	191	0
16	<b>Total Indirect Expenses</b>	<b>26,262,973</b>	<b>0</b>	<b>26,262,973</b>	<b>1,165,788</b>	<b>26,486</b>	<b>0</b>	<b>9,564,397</b>	<b>0</b>	<b>0</b>	<b>12,878,601</b>	<b>2,617,897</b>	<b>0</b>	<b>9,804</b>	<b>0</b>

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		NAIC Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Other	Admin
17	Employee benefit expenses	10,977,787	0	10,977,787	487,294	11,071	0	3,997,868	0	0	5,383,188	1,094,267	0	4,098	0
18	Sales expenses	1,094,772	0	1,094,772	720,477	-2,522	0	143,505	0	0	193,232	39,279	0	801	0
19	General business/office expense	5,598,423	0	5,598,423	248,509	5,646	0	2,038,822	0	0	2,745,305	558,052	0	2,090	0
20	State premium taxes and assessments	13,010,124	0	13,010,124	1,657,079	0	0	2,972,835	0	0	6,986,223	1,380,257	0	13,730	0
21	Consulting and professional fees	5,001,855	0	5,001,855	222,028	5,044	0	1,821,565	0	0	2,452,765	498,586	0	1,867	0
22	Outsourced services	6,992,785	0	6,992,785	167,751	171,657	0	4,422,103	0	0	1,853,162	376,701	0	1,411	0
23	Other expenses	511,754	0	511,754	22,716	516	0	186,370	0	0	250,949	51,012	0	191	0
24	<b>Total Non-Claim Expenses = Sum of Lines 17 to 23</b>	<b>43,187,499</b>	<b>0</b>	<b>43,187,499</b>	<b>3,525,853</b>	<b>191,412</b>	<b>0</b>	<b>15,583,068</b>	<b>0</b>	<b>0</b>	<b>19,864,824</b>	<b>3,998,154</b>	<b>0</b>	<b>24,188</b>	<b>0</b>
25	<b>Claims Adjustment Expenses (Supp #1, line 20)</b>	<b>55,962,819</b>	<b>0</b>	<b>55,962,819</b>	<b>3,603,075</b>	<b>398,213</b>	<b>0</b>	<b>11,594,838</b>	<b>0</b>	<b>0</b>	<b>34,238,078</b>	<b>6,088,735</b>	<b>0</b>	<b>39,880</b>	<b>0</b>
26	<b>Revenues (Supp Report #1, Line 8)</b>	<b>895,024,041</b>	<b>0</b>	<b>895,024,041</b>	<b>39,729,416</b>	<b>902,624</b>	<b>0</b>	<b>325,947,989</b>	<b>0</b>	<b>0</b>	<b>438,893,782</b>	<b>89,216,111</b>	<b>0</b>	<b>334,119</b>	<b>0</b>
27	<b>Incurred Claims (Supp Report #1, Line 18 + Line 22)</b>	<b>765,836,708</b>	<b>0</b>	<b>765,836,708</b>	<b>41,515,666</b>	<b>2,378,897</b>	<b>0</b>	<b>282,538,456</b>	<b>0</b>	<b>0</b>	<b>367,117,969</b>	<b>72,031,515</b>	<b>0</b>	<b>254,205</b>	<b>0</b>
28	<b>Net Investment Gain/(Loss) (#1, line 27)</b>	<b>21,918,377</b>	<b>0</b>	<b>21,918,377</b>	<b>1,481,272</b>	<b>0</b>	<b>0</b>	<b>10,463,398</b>	<b>0</b>	<b>0</b>	<b>5,921,113</b>	<b>817,134</b>	<b>0</b>	<b>3,235,460</b>	<b>0</b>
29	<b>Aggregate Write Ins for Other Income or (Expenses)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
30	<b>Federal and Foreign Income Taxes Incurred</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
31	<b>Net Income = Lines 26+28+29-24-25-27-30</b>	<b>51,955,392</b>	<b>0</b>	<b>51,955,392</b>	<b>-7,433,906</b>	<b>-2,065,898</b>	<b>0</b>	<b>26,695,025</b>	<b>0</b>	<b>0</b>	<b>23,594,024</b>	<b>7,914,841</b>	<b>0</b>	<b>3,251,306</b>	<b>0</b>