HMO Minnesota dba Blue Plus

Minnesota Supplement Report #1A

REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2020
Public Information, Minnesota Statutes § 62D.08

For Dental: Please use "Explanations" tab to clarify any overlap reporting of Dental in other columns.

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line	**Direct Non-Claim Expenses**	**Total**	**Non MN products**	**Total MN products**	**Commercial**	**Medicare Advantage**	**Medicare Cost**	**Medicare Supplement**	**Medicare Part D**	**MSHO**	**SNBC MA only**	**SNBC Integrated**	**PMAP**	**MSC+**	**MNCare**	**Dental**	**Other**	**Admin Services**
1	Employee benefit expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	Sales expenses	2,491,488	-	2,491,488	2,491,386	-	-	102	-	-	-	-	-	-	-	-	-	-
3	General business/office expense	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4	State premium taxes and assessments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
5	Consulting and professional fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6	Outsourced services	61,024,195	-	61,024,195	-	-	-	-	-	2,935,825	-	-	54,828,783	2,468,039	791,548	-	-	-
7	Other expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
8	**Total Direct Expenses**	**63,515,683**	**-**	**63,515,683**	**2,491,386**	**-**	**-**	**102**	**-**	**2,935,825**	**-**	**-**	**54,828,783**	**2,468,039**	**791,548**	**-**	**-**	**-**

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line	**Reallocated Indirect Non-Claim Expenses**	**Total**	**Non MN products**	**Total MN products**	**Commercial**	**Medicare Advantage**	**Medicare Cost**	**Medicare Supplement**	**Medicare Part D**	**MSHO**	**SNBC MA only**	**SNBC Integrated**	**PMAP**	**MSC+**	**MNCare**	**Dental**	**Other**	**Admin Services**
9	Employee benefit expenses	25,053,567	-	25,053,567	5,255,341.98	-	-	2,107	-	3,760,682	-	-	13,942,721	660,172	1,432,542	-	-	-
10	Sales expenses	786,066	-	786,066	652,990	-	-	288	-	14,988	-	-	104,928	3,628	9,243	-	-	-
11	General business/office expense	10,425,628	-	10,425,628	1,754,299	-	-	848	-	869,942	-	-	7,005,388	147,666	647,485	-	-	-
12	State premium taxes and assessments	44,512,276	-	44,512,276	7,413,818	-	-	1,264	-	2,703,952	-	-	30,299,520	1,250,680	2,843,042	-	-	-
13	Consulting and professional fees	4,506,119	-	4,506,119	719,262	-	-	342	-	367,358	-	-	3,099,228	38,874	281,054	-	-	-
14	Outsourced services	8,371,329	-	8,371,329	1,978,644	-	-	507	-	687,868	-	-	5,176,092	52,485	475,734	-	-	-
15	Other expenses	29,953,923	-	29,953,923	96,504	-	-	56	-	2,552,925	-	-	20,070,167	1,064,505	6,169,765	-	-	-
16	**Total Indirect Expenses**	**123,608,907**	**-**	**123,608,907**	**17,870,859**	**-**	**-**	**5,412**	**-**	**10,957,716**	**-**	**-**	**79,698,045**	**3,218,010**	**11,858,865**	**-**	**-**	**-**

		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
Line	**Direct plus Indirect Non-Claim Expenses**	**NAIC Total**	**Non MN products**	**Total MN products**	**Commercial**	**Medicare Advantage**	**Medicare Cost**	**Medicare Supplement**	**Medicare Part D**	**MSHO**	**SNBC MA only**	**SNBC Integrated**	**PMAP**	**MSC+**	**MNCare**	**Dental**	**Other**	**Admin Services**
17	Employee benefit expenses	25,053,567	-	25,053,567	5,255,342	-	-	2,107	-	3,760,682	-	-	13,942,721	660,172	1,432,542	-	-	-
18	Sales expenses	3,277,554	-	3,277,554	3,144,376	-	-	390	-	14,988	-	-	104,928	3,628	9,243	-	-	-
19	General business/office expense	10,425,628	-	10,425,628	1,754,299	-	-	848	-	869,942	-	-	7,005,388	147,666	647,485	-	-	-
20	State premium taxes and assessments	44,512,276	-		7,413,818	-	-	1,264	-	2,703,952	-	-	30,299,520	1,250,680	2,843,042	-	-	-
21	Consulting and professional fees	4,506,119	-	4,506,119	719,262	-	-	342	-	367,358	-	-	3,099,228	38,874	281,054	-	-	-
22	Outsourced services	69,395,524	-	69,395,524	1,978,644	-	-	507	-	3,623,693	-	-	60,004,875	2,520,524	1,267,281	-	-	-
23	Other expenses	29,953,923	-	29,953,923	96,504	-	-	56	-	2,552,925	-	-	20,070,167	1,064,505	6,169,765	-	-	-
24	**Total Non-Claim Expenses = Sum of Lines 17 to 23**	**187,124,589**	**-**	**142,612,313**	**20,362,245**	**-**	**-**	**5,514**	**-**	**13,893,540**	**-**	**-**	**134,526,828**	**5,686,049**	**12,650,413**	**-**	**-**	**-**
25	**Claims Adjustment Expenses**	**90,268,661**	**-**	**90,268,661**	**14,861,790**	**-**	**-**	**4,332**	**-**	**6,661,855**	**-**	**-**	**58,321,379**	**1,352,698**	**9,066,607**	**-**	**-**	**-**
26	**Revenues (Supp Report #1, Line 8)**	2,527,227,959	-	2,527,227,959	195,904,079	24,418	-	71,214	-	335,410,799	-	-	1,759,569,798	72,597,951	163,649,700	-	-	-
27	**Incurred Claims (Supp Report #1, Line 18 + Line 22)**	2,237,700,191	-	2,237,700,191	158,287,352	(2,352)	-	37,008	-	293,018,030	-	-	1,574,874,532	71,368,654	140,116,967	-	-	-
28	**Net Investment Gain/(Loss) (Allocated)**	20,778,503	-	20,778,503	6,587,069	-	-	1,098,790	-	12,618,546	-	-	-	276,661	197,438	-	-	-
29	**Aggregate Write Ins for Other Income or (Expenses)**	(91,943)	-	(91,943)	(29,147)	-	-	(4,862)	-	(55,836)	-	-	-	(1,224)	(874)	-	-	-
30	**Federal and Foreign Income Taxes Incurred**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31	**Net Income = Lines 26+28+29-24-25-27-30**	**32,821,077**	**-**	**77,333,353**	**8,950,614**	**26,770**	**-**	**1,118,287**	**-**	**34,400,084**	**-**	**-**	**(8,152,941)**	**(5,534,014)**	**2,012,277**	**-**	**-**	**-**