

HealthPartners, Inc.
Minnesota Supplement Report #1
STATEMENT OF REVENUE, EXPENSES AND NET INCOME
For the Year Ending December 31, 2017
Public Information, Minnesota Statutes § 62D.08

NAIC #	NAIC Description As found on page 4 of the Annual Statement	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		NAIC Totals	Non-Minnesota Products (Eliminations)	Total Minnesota Products	Commercial	Medicare + Choice	Medicare Cost	MN Senior Health Options (MSHO)	SNBC (MA Only)	SNBC (Integrated)	Prepaid Medical Assistance Program (PMAP)	MNCare	Dental	Other: Medicare Supplement	Other: MSC
1	Member Months	3,572,879	0	3,572,879	1,889,862	16,025	0	38,626	50,976	0	1,320,278	228,959	0	1,684	26,469
REVENUES:															
2	Net Premium Income (including \$ non-health premium income)	1,687,566,304	0	1,687,566,304	753,157,561	3,467,872	0	124,219,790	60,234,830	0	562,720,578	90,273,196	57,739,066	371,013	35,382,398
3	Change in unearned premium reserves and serve for rate credits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4	Fee-for-service (net of \$ medical expenses)	3,698,505	0	3,698,505	3,698,505	0	0	0	0	0	0	0	0	0	0
5	Risk revenue	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Aggregate write-ins for other health care related revenues (Line 699)	5,351,887	0	5,351,887	5,351,887	0	0	0	0	0	0	0	0	0	0
7	Aggregate write-ins for other non-health revenues (Line 799)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
8	TOTAL REVENUES (Lines 2 through 7)	1,696,616,696	0	1,696,616,696	762,207,953	3,467,872	0	124,219,790	60,234,830	0	562,720,578	90,273,196	57,739,066	371,013	35,382,398
EXPENSES:															
9	Hospital/medical benefits	1,321,254,284	0	1,321,254,284	611,626,021	18,415	0	96,551,003	55,496,568	0	458,079,834	74,110,553	0	260,625	25,111,265
10	Other professional services	70,809,189	0	70,809,189	(25,425)	0	0	755,323	1,028,720	0	18,396,644	2,687,815	47,587,613	0	378,499
11	Outside referrals	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	Emergency room and out-of-area	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Prescription drugs	235,282,394	0	235,282,394	104,261,935	2,724,197	0	12,099,044	9,624,330	0	85,622,669	20,008,861	0	116,027	825,331
14	Aggregate write-ins for other hospital and medical expenses (Line 1499)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	Incentive Pool and Withhold Adjustments	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	TOTAL EXPENSES (Lines 9 through 15)	1,627,345,867	0	1,627,345,867	715,862,531	2,742,612	0	109,405,370	66,149,618	0	562,099,147	96,807,229	47,587,613	376,652	26,315,095
LESS															
17	Net reinsurance recoveries	327,459	0	327,459	327,459	0	0	0	0	0	0	0	0	0	0
18	Total hospital and medical (Lines 16 minus 17)	1,627,018,408	0	1,627,018,408	715,535,072	2,742,612	0	109,405,370	66,149,618	0	562,099,147	96,807,229	47,587,613	376,652	26,315,095
19	Non-health claims	0	0	0	0	0	0	0	0	0	0	0	0	0	0
20	Claims adjustment expenses	26,834,409	0	26,834,409	9,995,452	5,500	0	4,530,887	1,739,038	0	7,526,277	1,306,854	36,073	6,131	1,688,197
21	General administrative expenses	89,863,845	0	89,863,845	43,484,215	601,970	0	3,341,048	1,970,930	0	30,096,935	5,266,326	4,015,553	45,900	1,040,968
22	Increase in reserves for life, accident and health contracts (including \$ increase in reserves for life only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23	Total underwriting deductions (Lines 18 through 22)	1,743,716,662	0	1,743,716,662	769,014,739	3,350,082	0	117,277,305	69,859,586	0	599,722,359	103,380,409	51,639,239	428,683	29,044,260
24	Net underwriting gain or (loss) (Lines 8 minus 23)	(47,099,966)	0	(47,099,966)	(6,806,786)	117,790	0	6,942,485	(9,624,756)	0	(37,001,781)	(13,107,213)	6,099,827	(57,670)	6,338,138
25	Net investment income earned	7,741,126	0	7,741,126	7,528,126	(16,000)	0	252,000	(20,000)	0	(10,000)	(131,000)	0	16,000	122,000
26	Net realized capital gains or (losses)	3,008,147	0	3,008,147	2,932,147	(6,000)	0	92,000	(8,000)	0	(4,000)	(51,000)	0	6,000	47,000
27	Net investment gains or (losses) (Lines 25 plus 26)	10,749,273	0	10,749,273	10,460,273	(22,000)	0	344,000	(28,000)	0	(14,000)	(182,000)	0	22,000	169,000
28	Net gain or (loss) from agents' or premium balances charged off	0	0	0	0	0	0	0	0	0	0	0	0	0	0
29	Aggregate write-ins for other income or expenses (Line 2999)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
30	Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29)	(36,350,693)	0	(36,350,693)	3,653,487	95,790	0	7,286,485	(9,652,756)	0	(37,015,781)	(13,289,213)	6,099,827	(35,670)	6,507,138
31	Federal and foreign income taxes incurred	0	0	0	0	0	0	0	0	0	0	0	0	0	0
32	Net income (loss) (Lines 30 minus 31)	(36,350,693)	0	(36,350,693)	3,653,487	95,790	0	7,286,485	(9,652,756)	0	(37,015,781)	(13,289,213)	6,099,827	(35,670)	6,507,138

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DETAILS OF WRITE-INS	1	2	3	4	5	6	7	8	9	10	11	12	13	14
	NAIC Totals	Non-Minnesota Products (Eliminations)	Total Minnesota Products	Commercial	Medicare + Choice	Medicare Cost	MN Senior Health Options (MSHO)	MN Disability Health Options (MDHO)	General Assistance Medical Care (GAMC)	Prepaid Medical Assistance Program (PMAP)	MNCare	Dental	Other: Medicare Supplement	Administrative Services Only
OTHER HEALTH CARE RELATED REVENUES (Line 6)														
0601 Other Health Care Revenue	5,351,887	0	5,351,887	5,351,887	0	0	0	0	0	0	0	0	0	0
0602	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0603	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0604	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0605	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0606	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0607	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0608	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0609	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0698 Summary of Remaining Write-Ins for Line 6 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0699 TOTALS (Lines 0601 through 0609 plus 0698) (Line 6 above)	5,351,887	0	5,351,887	5,351,887	0	0	0	0	0	0	0	0	0	0
OTHER NON-HEALTH REVENUES (Line 7)														
0701	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0702	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0703	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0798 Summary of Remaining Write-Ins for Line 7 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0799 TOTALS (Lines 0701 through 0703 plus 0798) (Line 7 above)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER MEDICAL AND HOSPITAL EXPENSES (Line 14)														
1401	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1402	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1403	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1404	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1405	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1406	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1407	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1408	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1409	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1498 Summary of Remaining Write-Ins for Line 14 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1499 TOTALS (Lines 1401 through 1409 plus 1498) (Line 14 above)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER INCOME AND EXPENSES (Line 29)														
OTHER INCOME														
2901	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2902	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2903	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2904	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2905	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2918 Summary of Remaining Write-Ins for Other Income Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2919 Subtotal of Other Income (Lines 2901 through 2918)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER EXPENSES														
2921	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2922	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2923	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2924	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2925	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2938 Summary of Remaining Write-Ins for Other Expenses Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2939 Subtotal of Other Expenses (Lines 2921 through 2938)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2999 TOTALS - (Lines 2919 minus 2939) (Line 29)	0	0	0	0	0	0	0	0	0	0	0	0	0	0