

HealthPartners, Inc.
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2017
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Med Supp	MSC
1	Employee benefit expenses	38,204,863	0	38,204,863	18,341,166	355,941	0	1,381,700	785,866	0	12,769,608	2,328,904	1,903,957	24,926	312,795
2	Sales expenses	333,376	0	333,376	160,045	3,106	0	12,057	6,857	0	111,428	20,322	16,614	218	2,729
3	General business/office expense	16,292,766	0	16,292,766	7,821,734	151,794	0	589,237	335,139	0	5,445,701	993,180	811,958	10,630	133,393
4	State premium taxes and assessments	27,145,134	0	27,145,134	13,374,587	17,642	0	1,072,791	680,820	0	9,133,808	1,443,098	889,936	4,979	527,473
5	Consulting and professional fees	1,981,165	0	1,981,165	951,106	18,458	0	71,650	40,752	0	662,185	120,769	98,732	1,293	16,220
6	Outsourced services	2,336,920	0	2,336,920	1,121,894	21,772	0	84,516	48,070	0	781,093	142,455	116,462	1,525	19,133
7	Other expenses	3,569,621	0	3,569,621	1,713,683	33,257	0	129,097	73,426	0	1,193,112	217,598	177,894	2,329	29,225
8	Total Direct Expenses	89,863,845	0	89,863,845	43,484,215	601,970	0	3,341,048	1,970,930	0	30,096,935	5,266,326	4,015,553	45,900	1,040,968

Line	Reallocated Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Med Exp	MSC
9	Employee benefit expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10	Sales expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11	General business/office expense	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	State premium taxes and assessments	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Consulting and professional fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14	Outsourced services	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	Other expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	Total Indirect Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0

Line	Direct plus Indirect Non-Claim Expenses	1	2	3	4	5	6	7	8	9	10	11	12	13	14
		NAIC Total	Non MN	Total MN	Commercial	M+C	Medicare	MSHO	SNBC MA	SNBC	PMAP	MNCare	Dental	Med Supp	MSC
17	Employee benefit expenses	38,204,863	0	38,204,863	18,341,166	355,941	0	1,381,700	785,866	0	12,769,608	2,328,904	1,903,957	24,926	312,795
18	Sales expenses	333,376	0	333,376	160,045	3,106	0	12,057	6,857	0	111,428	20,322	16,614	218	2,729
19	General business/office expense	16,292,766	0	16,292,766	7,821,734	151,794	0	589,237	335,139	0	5,445,701	993,180	811,958	10,630	133,393
20	State premium taxes and assessments	27,145,134	0	27,145,134	13,374,587	17,642	0	1,072,791	680,820	0	9,133,808	1,443,098	889,936	4,979	527,473
21	Consulting and professional fees	1,981,165	0	1,981,165	951,106	18,458	0	71,650	40,752	0	662,185	120,769	98,732	1,293	16,220
22	Outsourced services	2,336,920	0	2,336,920	1,121,894	21,772	0	84,516	48,070	0	781,093	142,455	116,462	1,525	19,133
23	Other expenses	3,569,621	0	3,569,621	1,713,683	33,257	0	129,097	73,426	0	1,193,112	217,598	177,894	2,329	29,225
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	89,863,845	0	89,863,845	43,484,215	601,970	0	3,341,048	1,970,930	0	30,096,935	5,266,326	4,015,553	45,900	1,040,968
25	Claims Adjustment Expenses	26,834,409	0	26,834,409	9,995,452	5,500	0	4,530,887	1,739,038	0	7,526,277	1,306,854	36,073	6,131	1,688,197
26	Revenues (Supp Report #1, Line 8)	1,696,616,696		1,696,616,696	762,207,953	3,467,872	0	124,219,790	60,234,830	0	562,720,578	90,273,196	57,739,066	371,013	35,382,398
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,627,018,408		1,627,018,408	715,535,072	2,742,612	0	109,405,370	66,149,618	0	562,099,147	96,807,229	47,587,613	376,652	26,315,095
28	Net Investment Gain/(Loss) (Allocated)	10,749,273		10,749,273	10,460,273	(22,000)	0	344,000	(28,000)	0	(14,000)	(182,000)	0	22,000	169,000
29	Aggregate Write Ins for Other Income or (Expenses)	0		0	0	0	0	0	0	0	0	0	0	0	0
30	Federal and Foreign Income Taxes Incurred	0		0	0	0	0	0	0	0	0	0	0	0	0
31	Net Income = Lines 26+28+29-24-25-27-30	(36,350,693)	0	(36,350,693)	3,653,487	95,790	0	7,286,485	(9,652,756)	0	(37,015,781)	(13,289,213)	6,099,827	(35,670)	6,507,138