

HealthPartners, Inc.
Minnesota Supplement Report #1
STATEMENT OF REVENUE, EXPENSES AND NET INCOME
For the Year Ending December 31, 2018
Public Information, Minnesota Statutes § 62D.08

NAIC #	NAIC Description	1	2	3	4	5	6	7	8	9	10	11	12	13	14	
	As found on page 4 of the Annual Statement													Other:		
		NAIC Totals	Non-Minnesota Products (Eliminations)	Total Minnesota Products	Commercial	Medicare Advantage	Medicare Cost	MN Senior Health Options (MSHO)	SNBC (MA Only)	SNBC (Integrated)	MSC +	Prepaid Medical Assistance Program (PMAP)	MNCare	Dental	Medicare Supplement	Medicare Stand-alone Part D
1	Member Months	3,769,672	0	3,769,672	1,754,254	15,957	0	39,171	66,877	0	29,697	1,601,965	240,761	0	1,460	19,530
REVENUES:																
2	Net Premium Income (including \$ non-health premium income)	1,940,441,451	0	1,940,441,451	765,160,450	9,062,848	0	133,409,303	83,534,276	0	42,153,540	739,091,295	103,169,560	60,505,151	314,570	4,040,458
3	Change in unearned premium reserves and serve for rate credits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4	Fee-for-service (net of \$ medical expenses)	4,700,960	0	4,700,960	4,700,960	0	0	0	0	0	0	0	0	0	0	0
5	Risk revenue	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Aggregate write-ins for other health care related revenues (Line 699)	5,171,728	0	5,171,728	5,171,728	0	0	0	0	0	0	0	0	0	0	0
7	Aggregate write-ins for other non-health revenues (Line 799)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
8	TOTAL REVENUES (Lines 2 through 7)	1,950,314,139	0	1,950,314,139	775,033,138	9,062,848	0	133,409,303	83,534,276	0	42,153,540	739,091,295	103,169,560	60,505,151	314,570	4,040,458
EXPENSES:																
9	Hospital/medical benefits	1,433,393,901	0	1,433,393,901	583,419,680	6,761,325	0	100,674,379	74,856,648	0	29,504,357	562,624,513	75,166,024	0	328,318	58,657
10	Other professional services	78,478,648	0	78,478,648	57,375	0	0	809,958	1,432,133	0	417,408	22,620,670	3,213,014	49,928,090	0	0
11	Outside referrals	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12	Emergency room and out-of-area	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Prescription drugs	245,643,829	0	245,643,829	93,370,829	934,773	0	12,374,104	12,396,355	0	847,717	100,643,605	21,927,146	0	1,501	3,147,799
14	Aggregate write-ins for other hospital and medical expenses (Line 1499)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	Incentive Pool and Withhold Adjustments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	TOTAL EXPENSES (Lines 9 through 15)	1,757,516,378	0	1,757,516,378	676,847,884	7,696,098	0	113,858,441	88,685,136	0	30,769,482	685,888,788	100,306,184	49,928,090	329,819	3,206,456
LESS																
17	Net reinsurance recoveries	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
18	Total hospital and medical (Lines 16 minus 17)	1,757,516,378	0	1,757,516,378	676,847,884	7,696,098	0	113,858,441	88,685,136	0	30,769,482	685,888,788	100,306,184	49,928,090	329,819	3,206,456
19	Non-health claims	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
20	Claims adjustment expenses	29,047,787	0	29,047,787	9,445,022	213,414	0	4,533,038	3,424,941	0	1,103,610	8,935,623	1,345,161	37,103	5,453	4,422
21	General administrative expenses	119,034,341	660,813	118,373,528	50,711,217	1,289,586	0	4,748,152	3,339,878	0	1,589,445	44,049,653	6,932,557	5,408,364	72,989	231,687
22	Increase in reserves for life, accident and health contracts (including \$ increase in reserves for life only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23	Total underwriting deductions (Lines 18 through 22)	1,905,598,506	660,813	1,904,937,693	737,004,123	9,199,098	0	123,139,631	95,449,955	0	33,462,537	738,874,064	108,583,902	55,373,557	408,261	3,442,565
24	Net underwriting gain or (loss)(Lines 8 minus 23)	44,715,633	(660,813)	45,376,446	38,029,015	(136,250)	0	10,269,672	(11,915,679)	0	8,691,003	217,231	(5,414,342)	5,131,594	(93,691)	597,893
25	Net investment income earned	11,830,745	0	11,830,745	11,842,745	0	0	18,000	(6,000)	0	10,000	(17,000)	(19,000)	0	1,000	1,000
26	Net realized capital gains or (losses)	1,070,088	0	1,070,088	1,035,088	0	0	32,000	(4,000)	0	17,000	(3,000)	(11,000)	0	2,000	2,000
27	Net investment gains or (losses)(Lines 25 plus 26)	12,900,833	0	12,900,833	12,877,833	0	0	50,000	(10,000)	0	27,000	(20,000)	(30,000)	0	3,000	3,000
28	Net gain or (loss) from agents' or premium balances charged off	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
29	Aggregate write-ins for other income or expenses (Line 2999)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
30	Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29)	57,616,466	(660,813)	58,277,279	50,906,848	(136,250)	0	10,319,672	(11,925,679)	0	8,718,003	197,231	(5,444,342)	5,131,594	(90,691)	600,893
31	Federal and foreign income taxes incurred	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
32	Net income (loss) (Lines 30 minus 31)	57,616,466	(660,813)	58,277,279	50,906,848	(136,250)	0	10,319,672	(11,925,679)	0	8,718,003	197,231	(5,444,342)	5,131,594	(90,691)	600,893

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DETAILS OF WRITE-INS	1	2	3	4	5	6	7	8	9	10	10	11	12	13	14
	NAIC Totals	Non-Minnesota Products (Eliminations)	Total Minnesota Products	Commercial	Medicare + Choice	Medicare Cost	MN Senior Health Options (MSHO)	MN Disability Health Options (MDHO)	General Assistance Medical Care (GAMC)	Prepaid Medical Assistance Program (PMAP)	Prepaid Medical Assistance Program (PMAP)	MNCare	Dental	Other: Medicare Supplement	Medicare Stand-alone Part D
OTHER HEALTH CARE RELATED REVENUES (Line 6)															
0601 Other Health Care Revenue	5,171,728	0	5,171,728	5,171,728	0	0	0	0	0	0	0	0	0	0	0
0602	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0603	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0604	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0605	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0606	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0607	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0608	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0609	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0698 Summary of Remaining Write-Ins for Line 6 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0699 TOTALS (Lines 0601 through 0609 plus 0698) (Line 6 above)	5,171,728	0	5,171,728	5,171,728	0	0	0	0	0	0	0	0	0	0	0
OTHER NON-HEALTH REVENUES (Line 7)															
0701	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0702	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0703	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0798 Summary of Remaining Write-Ins for Line 7 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
0799 TOTALS (Lines 0701 through 0703 plus 0798) (Line 7 above)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER MEDICAL AND HOSPITAL EXPENSES (Line 14)															
1401	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1402	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1403	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1404	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1405	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1406	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1407	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1408	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1409	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1498 Summary of Remaining Write-Ins for Line 14 Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1499 TOTALS (Lines 1401 through 1409 plus 1498) (Line 14 above)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER INCOME AND EXPENSES (Line 29)															
OTHER INCOME															
2901	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2902	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2903	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2904	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2905	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2918 Summary of Remaining Write-Ins for Other Income Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2919 Subtotal of Other Income (Lines 2901 through 2918)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
OTHER EXPENSES															
2921	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2922	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2923	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2924	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2925	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2938 Summary of Remaining Write-Ins for Other Expenses Overflow	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2939 Subtotal of Other Expenses (Lines 2921 through 2938)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2999 TOTALS - (Lines 2919 minus 2939) (Line 29)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0