

**Itasca Medical Care**  
**Minnesota Supplement Report #1A**  
**REALLOCATION OF EXPENSES AND INVESTMENT INCOME**  
**For the Year Ending December 31, 2018**  
**Public Information, Minnesota Statutes § 62D.08**

Line	Direct Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
1	Employee benefit expenses	513,914		513,914				121,951			20,965	342,796	28,202			
2	Sales expenses	-		-				-			-	-	-			
3	General business/office expense	223,076		223,076				52,936			9,100	148,798	12,242			
4	State premium taxes and assessments	-		-				-			-	-	-			
5	Consulting and professional fees	402,110		402,110				95,420			16,404	268,219	22,067			
6	Outsourced services	359,809		359,809				85,383			14,678	240,003	19,745			
7	Other expenses	81,836		81,836				19,419			3,339	54,587	4,491			
8	<b>Total Direct Expenses</b>	<b>1,580,745</b>	<b>-</b>	<b>1,580,745</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>375,109</b>	<b>-</b>	<b>-</b>	<b>64,486</b>	<b>1,054,403</b>	<b>86,747</b>	<b>-</b>	<b>-</b>	<b>-</b>

Line	Reallocated Indirect Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
9	Employee benefit expenses	256,958		256,958				60,976			10,482	171,399	14,101			
10	Sales expenses	-		-				-			-	-	-			
11	General business/office expense	111,538		111,538				26,468			4,550	74,399	6,121			
12	State premium taxes and assessments	-		-				-			-	-	-			
13	Consulting and professional fees	201,055		201,055				47,710			8,202	134,110	11,033			
14	Outsourced services	179,905		179,905				42,691			7,339	120,002	9,873			
15	Other expenses	40,918		40,918				9,710			1,669	27,294	2,245			
16	<b>Total Indirect Expenses</b>	<b>790,374</b>	<b>-</b>	<b>790,374</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>187,555</b>	<b>-</b>	<b>-</b>	<b>32,242</b>	<b>527,204</b>	<b>43,373</b>	<b>-</b>	<b>-</b>	<b>-</b>

Line	Direct plus Indirect Non-Claim Expenses	1 NAIC Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
17	Employee benefit expenses	770,872	-	770,872	-	-	-	182,927	-	-	31,447	514,195	42,303	-	-	-
18	Sales expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
19	General business/office expense	334,614	-	334,614	-	-	-	79,404	-	-	13,650	223,197	18,363	-	-	-
20	State premium taxes and assessments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
21	Consulting and professional fees	603,165	-	603,165	-	-	-	143,130	-	-	24,606	402,329	33,100	-	-	-
22	Outsourced services	539,714	-	539,714	-	-	-	128,074	-	-	22,017	360,005	29,618	-	-	-
23	Other expenses	122,754	-	122,754	-	-	-	29,129	-	-	5,008	81,881	6,736	-	-	-
24	<b>Total Non-Claim Expenses = Sum of Lines 17 to 23</b>	<b>2,371,119</b>	<b>-</b>	<b>2,371,119</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>562,664</b>	<b>-</b>	<b>-</b>	<b>96,728</b>	<b>1,581,607</b>	<b>130,120</b>	<b>-</b>	<b>-</b>	<b>-</b>
25	<b>Claims Adjustment Expenses</b>	<b>2,860,160</b>	<b>-</b>	<b>2,860,160</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>678,713</b>	<b>-</b>	<b>-</b>	<b>136,970</b>	<b>1,887,519</b>	<b>156,958</b>	<b>-</b>	<b>-</b>	<b>-</b>
26	<b>Revenues (Supp Report #1, Line 8)</b>	<b>65,248,651</b>	<b>-</b>	<b>65,248,651</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>15,552,261</b>	<b>-</b>	<b>-</b>	<b>3,140,451</b>	<b>42,981,850</b>	<b>3,574,089</b>	<b>-</b>	<b>-</b>	<b>-</b>
27	<b>Incurred Claims (Supp Report #1, Line 18 + Line 22)</b>	<b>60,263,271</b>	<b>-</b>	<b>60,263,271</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>15,486,522</b>	<b>-</b>	<b>-</b>	<b>2,919,406</b>	<b>38,577,996</b>	<b>3,279,347</b>	<b>-</b>	<b>-</b>	<b>-</b>
28	<b>Net Investment Gain/(Loss) (Allocated)</b>	<b>16,364</b>	<b>-</b>	<b>16,364</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,882</b>	<b>-</b>	<b>-</b>	<b>668</b>	<b>10,916</b>	<b>898</b>	<b>-</b>	<b>-</b>	<b>-</b>
29	<b>Aggregate Write Ins for Other Income or (Expenses)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
30	<b>Federal and Foreign Income Taxes Incurred</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
31	<b>Net Income = Lines 26+28+29-24-25-27-30</b>	<b>(229,535)</b>	<b>-</b>	<b>(229,535)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>(1,171,756)</b>	<b>-</b>	<b>-</b>	<b>(11,985)</b>	<b>945,644</b>	<b>8,562</b>	<b>-</b>	<b>-</b>	<b>-</b>