## Medica Health Plans

Minnesota Supplement Report \#1

## STATEMENT OF REVENUE, EXPENSES AND NET INCOME

For the year ending December 31, 2017

| NAIC \# Nalc descrition | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |  | 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| found on page 4 of the Annual Statement |  |  |  |  |  |  | Minesota |  |  |  | Assistance |  |  | ther |  |
|  | NAIC Totals | Non-Minnesota (Eliminations | $\underset{\substack{\text { Total Minnesota } \\ \text { Products }}}{\text { Then }}$ | Commercial | Medicare Advantage | Medicare Cost | $\begin{array}{\|c\|} \text { Senior Health } \\ \text { Options (MSHO) } \\ \hline \end{array}$ | SNBC (MA Only) | $\begin{gathered} \text { SNBC } \\ \text { (Integrated) } \\ \hline \end{gathered}$ | MSC+ | $\begin{aligned} & \text { Assistance } \\ & \text { Program } \\ & \text { (PMAP) } \\ & \hline \end{aligned}$ | MNCare | Dental | Medicare Select \& FFS \& PPO | $\begin{aligned} & \text { Administrative } \\ & \text { Services Only } \\ & \hline \end{aligned}$ |
| 1 Member Months | 1,618,294 | 41,622 | 1,576,672 | (1) |  |  | 135,048 | 173,578 |  | 49,007 | 1,079,723 | 138,560 |  | 757 |  |
| Revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| -3 Change in unearned premium reserves and serve for rate credits | 2,387 | 2,387 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 Fee-tor-service (net of \$ medical expenses) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 17363435 |  | 17363435 | 17363435 |  |  |  |  |  |  | NR |  | , |  |  |
| $\frac{6}{} 7$ Aggregate write-ins tor other heath care relaled revenues (Line 699) | 17,363,435 | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{17,363,435}{N( }$ | $\frac{17,363,435}{}$ | NR | NR | NR | NR | NR | NR | NR |  | NR | NR | NR |
| 8 TOTAL REVENUES (Lines 2 through 7) | 1,269,915,730 | 16,797,258 | 1,253,118,472 | 17,360,844 | NR | NR | 427,460,318 | 232,886,496 | NR | 80,931,379 | 437,808,817 | 52,825,795 | 3,501,378 | 343,445 | NR |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 Hospital/medical benefits | 949,554,736 | 20,644,312 | 928,910,424 | (3,238,845) |  | (70) | 344,959,210 | 162,339,065 |  | 73,439,307 | 314,717 | 36,502 | 25,0 | 167,134 |  |
| 10 Other protessional services | 17,318,022 |  | 17,318,022 |  |  |  | 1,491,215 | 2,170,927 |  | 579,178 | 11,733,99 | 1,330,9 | 11,8 |  |  |
| $\frac{11}{12}$ Outside referrals | 84902348 | 3217007 | 81685341 | 437 |  |  | 17330594 | 10.491077 |  | 1145886 | 48242358 | 4278.225 |  | 13764 |  |
| 13 Prescription drugs | 14,8006,180 | $\frac{3,013,971}{3,01}$ | 115,792,209 |  |  |  | 11,989, 175 | ${ }^{32,442,382}$ |  | $\stackrel{\text { 2, } 2177,421}{ }$ | 58,157,770 | ${ }_{\text {11,0,038,963 }}$ |  | 46,587 |  |
| 14 Aggregate write-ins for other hospital and medical expenses (Line | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 15 Incentive Pool and Withhold Adiustments | 10,386.430 |  | 10.386 .430 |  |  |  | 10,386.121 | 5.110 |  | 22.395 |  |  |  | [27.196) |  |
| 16 TOTAL EXPENSES (Lines 9 through 15) | 1,180,967,716 | 26,875,290 | 1,154.092.426 | (3,055.497) | NR | (70) | 386,156,315 | 207.448.561 | NR | 77,304, 187 | 432,851.117 | 53,150.584 | 36.940 | 200.289 | NR |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{18}{18}$ Total hospital and medical (Lines 16 minus 17) | 1,184,321,086 | 26,901, 654 | 1,157,419,432 | (3,055,497) | NR | (70) | 386,156,315 | 207,448,561 | NR | 77,304,187 | 432,851,117 | 53,150,584 | 3,363,946 | 200,289 | NR |
| $\frac{19}{19}$ Non-health claims ${ }^{20}$ Claims adjustment expenses | 8,367,874 |  | $8,302,176$ |  |  |  | 1,348,608 | 1,009,206 |  | 268,726 | 5,020,988 | 645,150 |  |  |  |
| 21 General administrative expenses | 77,064,589 | 2,969,208 | 74,095,381 | (144,551) |  |  | 12,965,682 | 18,282,302 |  | 2,911,412 | 35,713,280 | 4,251,973 | - | 115,283 |  |
| 22 Increase in reserves tor life, accident and healt contracts | (55,000,000) |  | $(55,000,000)$ |  |  |  |  | (9,300,000) |  | $(700,000)$ | $(40,500,000)$ | $(4,500,000)$ |  |  |  |
| 23 Total underwrititing deductions (Lines 18 through 22) | 1,214,753,550 | 29,936,560 | 1,184,816,990 | ${ }^{(3,200,058)}$ | NR | (70) | 400,470,605 | 217,440,069 | NR | 79,784,325 | 433,085,385 | 53,547,707 | 3,363,946 | 325.081 | NR |
| 24 Net underwriting gain or (loss)(Lines 8 minus 23 ) | 55,162,180 | (13,139,302) | 68,301,482 | 20,560,902 | NR | 70 | 26,989,713 | 15,446,427 | NR | 1,147,054 | 4,723,432 | (721,912) | 137,432 | 18,364 | NR |
| 25 Net investment income earned | 9,818,193 | 219,158 | 9,599,035 | (34) |  |  | 3,899,159 | 1,644,920 |  | 571,633 | 3,092,325 | 381,409 |  | 9,623 |  |
| 26 Net realized captial gains or (losses) | ${ }^{13,407,670}$ | $\frac{265,926}{485084}$ | $\frac{13,141,744}{2,740779}$ | ${ }_{(41)}$ |  |  | $\frac{6,768,305}{10,667464}$ | ${ }^{1,843,735}$ |  | ${ }^{640,734} 1$ | ${ }^{3,466,080}$ | ${ }^{418,216}$ |  | $\frac{4,725}{14348}$ |  |
| 27 Net investment gains or (losses)(Lines 25 plus 26) | 23,225,863 | 485,084 | 22,740,779 | (75) | NR | NR | 10,667,464 | 3,488,655 | NR | 1,212,357 | 6,558,405 | 799,625 | NR | 14,348 | NR |
| 29 Aggregate write-ins for other income or expenses (Line 2999) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 30 Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29 ) | 78,388,043 | (12,654,218) | 91,042,261 | 20,560,827 | NR | 70 | 37,657,177 | 18,935,082 | NR | 2,359,411 | 11,281,837 | 77,713 | 137,432 | 32,712 | NR |
| 31 Federat and foreign income taxes incurred | $\frac{(97.126)}{78,45169}$ | $\frac{(97.141)}{(125757}$ | $\frac{15}{91042}$ | $\frac{15}{20.50812}$ | NR | 70 | 37657177 | 18935082 | NR | 2359.411 | 11281837 | 77713 | 137432 | 32712 | NR |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

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## STATEMENT OF REVENUE, EXPENSES AND NET INCOME

For the year ending December 31, 2017

|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |  | 12 | 13 | 14 | 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DETALLS OF WRITE-INS | NAIC Totals | Non-Minnesota Products (Eliminations) | $\underset{\substack{\text { Total Minnesota } \\ \text { Products }}}{ }$ | Commercial | Medicare Advantage | Medicare Cost | Minnesota Senior Health Options (MSHO) | SNBC (MA | SNBC (Integrated) | MSC+ | Assistance Program (PMAP) | MNCare | Dental | Medicare Select FFS \& PPO | Administrative Services Only |
| OTHER HEALTH CARE RELATED REVENUES (Line 6) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 17,363,435 |  | 17,363,435 | 17,363,435 |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{0602}{0603}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0604 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0605 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{0606}{0607}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0608 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| O6999 TOTALS (Lines 06001 through 0609 plus 06698 ) (Line 6 above) | 17,363,435 | NR | 17,363,435 | 17,363,435 | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| other now-health revenues (Line 7) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0701 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{0702}{0703}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0798 Summary of Remaining Write-Ins for Line 7 Ove |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 0 0799 TOTALS (Lines 0701 through 0703 plus 0798) (Line 7 above) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTHER MEDICAL AND HOSPITAL EXPENSES (Line 14) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1401 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1403}{1404}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1405 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1406 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1407 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{1408}{1409}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1498 Summary of Remaining Write-Ins for Line 14 Overflow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1499 TOTALS (Lines 1401 through 1409 plus 1498 ) (Line 14 above) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| OTher income and expenses (Line 29) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $2901$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2902}{203}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2903}{2904}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2905 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2918}{} 2918$ Summary of Remaining Write-Ins for Other Income Overfiow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| - $\frac{2919 \text { Subtotal of Other Income (Lines } 2901 \text { through 2918) }}{\text { OTHER EXPENSES }}$ | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 2921 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2922 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2923}{2924}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{2924}{2925}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2938 Summary of Remaining Write-Ins tor Other Expenses Overllow |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{\text { 2939 Subtotal of Other Expenses (Lines } 2921 \text { through 2738) }}{\text { 2999 TOTALS - (Lines } 2919 \text { minus } 2939 \text { (Line 29) }}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\text { NR }}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\text { NR }}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | $\frac{\mathrm{NR}}{\mathrm{NR}}$ | NR | NR | NR |

