## Medica Health Plans

Minnesota Supplement Report \#1

## STATEMENT OF REVENUE, EXPENSES AND NET INCOME

For the year ending December 31, 2018
Public Information, Minnesota Statutes § 62 D .08

| NAIC\# NAIC Descritiplion | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| und on page 4 of the Annual Stat | NAIC Totals | Non-Minnesota Products (Eliminations) | Total Minnesota Products | Commercial | Medicare Advantage | Medicare Cost | Minnesota Senio Health Options (MSHO) | SNBC (MA Only | SNBC (ntegrated) | MSC+ | Prepaid Meical <br> Assistance <br> Program (PMAP) | MNCare | Dental | Other: <br>  <br> PPO | Administrative <br> Services Only |
| Member Months | 355,475 | 6,955 | 348.520 |  | 2.650 |  | 132,171 | 159,293 |  | 49,196 | (547) |  |  | 5,757 |  |
| REVENUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 Net Premium Income (including \$ non-health premium income) | 732,594,724 | 4,501,221 | 728,093,503 | (26,709) | 1,628,986 | (3,372,423) | 428,665,724 | 215,658,024 |  | 85,12,620 | (832,972) | (105,016) | 15,133 | 1,337,136 |  |
| 3 Change in unearned premium reserves and serve for rate credits | 2,100 | 2,100 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 Fee-for-service (net of $\$$ medical expenses) |  |  | - |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{5 \text { Risk revenue }}{6 \text { Aggregate wite-ins for other health care related revenues (Line 699) }}$ | 45,712 |  | 45,712 | NR | 45,712 | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 7 Aggregate wite-ins for other non-heath revenues (Line 799) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| $\overline{=8 \text { TOTAL REVENUES (Lines } 2 \text { trrough } 7 \text { ) }}$ | $732,642.536$ | 4.503,321 | 728,139,215 | (26,709) | 1,674,698 | (3,372,423) | 428,665,724 | 215,658,024 |  | 85,125,620 | (832,972) | (105.016) | $\stackrel{15,133}{ }$ | 1,337, 136 | NR |
| EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 Hospita/medical benefits | 565,637,526 | 2,031,368 | 563,600,158 | (2,729,370) | 2,264,829 | (78) | 351,310,055 | 144,210,456 |  | 70,059,465 | (2,822,226) | 75,254 |  | 1,238,148 |  |
| 10 Other professional services | 5,084,011 |  | 5,084,011 | (2,20, |  |  | 1,456,950 | 2,432,604 | - | 640,947 | 41,083 | 7,002 | 505,425 |  |  |
| 11 Outside referrals |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12 Emergency room and outoforarea | 28,24, ${ }^{\text {a }}$, 88 | 296,458 | 27,928,180 | (11,671) | ${ }_{58,874}$ | - | 18,130,779 | 9,017,960 | . | ${ }^{999,834}$ | (236,381) | (67,066) | - | ${ }^{35,851}$ |  |
| 13 Prescripioion drugs | 46,498,756 | 1,466,668 | 45,032,088 |  | 49,877 |  | 12,096,168 | 32,087,427 |  | 2,021,395 | (1,467,569) | 205,856 |  | 38,934 |  |
| 14 Aggregate write-ins for other hospital and medical expenses (Line 1499) | NR | NR | ${ }^{\text {NR }}$ | ${ }_{\text {NR }}{ }^{\text {N34 }}$ | NR | NR | ${ }_{\text {NR }}$ | ${ }_{\text {NR }}^{376511}$ | NR | ${ }_{\text {NR }} 5$ | ${ }_{\text {NR }}$ | ${ }_{\text {NR }}$ | NR | NR | NR |
| $\frac{15}{16}$ Incentive Pool and Withhold Adjustments | 15,838,304 |  | 15,838,304 | 2,334, 894 |  |  | 7,018,966 | 3,376.511 |  | 254,964 | 2.703,231 | 150,180 |  |  |  |
| 16 TOTAL EXPENSES (Lines 9 through 15) | ${ }^{661,283,235}$ | 3,794,494 | 657,488,741 | (400, 147) | $\xrightarrow{2,373,139}$ | (78) | 390,012,918 | 191,124,958 | - | 73,976,605 | (1,781,863) | 371,227 | 505,050 | 1,312,933 | NR |
| Less |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17 Net reinsurance recoveries |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 18 Total hospital and medical (Lines 16 minus 17) | 661,288,189 | 3,794,494 | 657,493,695 | (401, 193) | 2,373,139 | (78) | 390,012,918 | 191,124,958 | - | 73,976,605 | $(1,781,863)$ | 371,227 | 505,050 | 1,312,933 | NR |
| 19 Non-heath claims |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 20 Claims ajuistment expenses | 2,894,269 | 12,057 | 2,882,212 | (72) | 110,934 |  | ${ }^{1,257,388}$ | 1,120,285 | - | 342,528 | (559) |  |  | 51,708 |  |
| 21 General administrative expenses | 41,70,231 | 355,901 | 41,354,330 | 98,922 | 3,296,351 | (86) | 13,365,671 | 18,74,083 | - | 5,684,225 | (75,304) | (5,911) | - | 246,379 |  |
| 22 Increase in reserves for life, accident and health contracts (including $\$$ increase in reserves for life only) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 23 Total underwriting deductions (Lines 18 through 22 ) | 705,892,689 | 4,162,452 | 701,730,237 | (302,343) | 5,780,424 | (163) | 404,635,977 | 210,989,326 | - | 80,003,358 | $(1,857,726)$ | 365,316 | 505,050 | 1,611,020 | NR |
| $\frac{24}{24}$ Net undemrwiting gain or (loss)(Lines 8 minus 23) | 26,749,847 | 340,869 | 26,408,978 | 275.634 | (4,105, 7 , 475 ) | $\frac{(3,372,260)}{}$ | 24,009, 747 | 4,668.699 | - |  | 1,024,754 | $(470,332)$ | (489,917) | ${ }^{(273,884)}$ | NR |
| $\frac{25 \text { Net investment income earned }}{26 \text { Net reaized captial gains or (losses) }}$ | 9,613,561 <br> 3,251,955 | 86,313 25,121 | 9,527,248 <br> $, 226,834$ | ${ }_{(142)}^{(149)}$ | $\xrightarrow{447,650}$ | ${ }_{(189,036)}^{(18,82)}$ | 6,012,839 <br> 2,32,493 | $\frac{2,201,348}{601,821}$ | - | 868,927 237,554 | ${ }_{(2,535)}^{(8,503)}$ | (608) |  | $\xrightarrow{4,143}$ |  |
| 27 Net investment gains or (lossess)(Lines 25 Plus 26 ) | ${ }_{\text {en }}$ | ${ }_{1} 111,434$ |  | (661) | ${ }_{4}{ }^{966,742}$ | (57,859) | ${ }_{\text {8,405,332 }}$ | 2,803,169 | - | $\stackrel{\text { 1,106,481 }}{ }$ | $\stackrel{(10,828)}{ }$ | (901) | - | ${ }_{5}^{52,606}$ | NR |
| 28 Net gain or (loss) from agents' or premium balances charged off |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 29 Aggregate witte-ins for other income or expenses (Line 2999) | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR | NR |
| 30 Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29) | 39,615,363 | 452,303 | 39,163,060 | 274,973 | ${ }^{(3,648,983)}$ | (3,430,119) | 32,435,079 | 7,471,868 | . | 6,228,743 | 1,013,926 | $(471,233)$ | (489,917) | (221,278) | NR |
| $\frac{31 \text { Federal and foreiegn income taxes incurred }}{32}$ | $\frac{9,610}{39,605753}$ | $\frac{9,667}{442636}$ | $\frac{(57)}{39163117}$ | $\frac{(57)}{275030}$ |  |  |  |  |  |  |  |  |  |  |  |
| 32 Neti income (loss) (Lines 30 minus 31) | 39,605,753 | 442.636 | 39,163,117 | 275.030 | (3.648,983) | (3,430,119) | 32,435.079 | 7,471,868 |  | 6,228,743 | 1.013,926 | (4771,233) | (489,917) | (221.278) | NR |

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