## <u>Hennepin Health</u> Minnesota Supplement Report #1A

## REALLOCATION OF EXPENSES AND INVESTMENT INCOME

For the Year Ending December 31, 2016 Public Information, Minnesota Statutes § 62D.08

|      |   | 1           | 2                  | 3                    | 4          | 5                     | 6                | 7       | 8               | 9                  | 10   | 11          | 12        | 13     | 14    | 15                |
|------|---|-------------|--------------------|----------------------|------------|-----------------------|------------------|---------|-----------------|--------------------|------|-------------|-----------|--------|-------|-------------------|
| Line | Direct Non-Claim Expenses                           | Total       | Non MN<br>products | Total MN<br>products | Commercial | Medicare<br>Advantage | Medicare<br>Cost | MSHO    | SNBC MA<br>only | SNBC<br>Integrated | MSC+ | PMAP        | MNCare    | Dental | Other | Admin<br>Services |
| 1    | Employee benefit expenses                           | -           |                    | -                    |            |                       |                  |         |                 |                    |      |             |           |        |       |                   |
| 2    | Sales expenses                                      | -           |                    | -                    |            |                       |                  |         |                 | i i                |      |             |           |        |       | 1                 |
| 3    | General business/office expense                     | -           |                    | -                    |            |                       |                  |         |                 | i i                |      |             |           |        |       | 1                 |
| 4    | State premium taxes and assessments                 | 2,034,613   |                    | 2,034,613            |            |                       |                  |         | 656,986         |                    |      | 1,356,299   | 21,328    |        |       |                   |
| 5    | Consulting and professional fees                    | -           |                    | -                    |            |                       |                  |         |                 |                    |      |             |           |        |       |                   |
| 6    | Outsourced services                                 | 2,596,216   |                    | 2,596,216            |            |                       |                  |         | 830,789         |                    |      | 1,739,465   | 25,962    |        |       |                   |
| 7    | Other expenses                                      | -           |                    | -                    |            |                       |                  |         |                 |                    |      |             |           |        |       |                   |
| 8    | Total Direct Expenses                               | 4,630,829   | -                  | 4,630,829            | -          | -                     | -                | -       | 1,487,775       | -                  | -    | 3,095,764   | 47,290    | 0      | 0     | 0                 |
|      |   | •           |                    |                      |            |                       |                  |         | •               |                    |      |             |           |        |       |                   |
|      |   | 1           | 2                  | 3                    | 4          | 5                     | 6                | 7       | 8               | 9                  | 10   | 11          | 12        | 13     | 14    | 15                |
| Line | Reallocated Indirect Non-Claim Expenses             | Total       | Non MN<br>products | Total MN<br>products | Commercial | Medicare<br>Advantage | Medicare<br>Cost | MSHO    | SNBC MA<br>only | SNBC<br>Integrated | MSC+ | PMAP        | MNCare    | Dental | Other | Admin<br>Services |
| 9    | Employee benefit expenses                           | 4,999,797   |                    | 4,999,797            |            |                       |                  |         | 1,599,936       |                    |      | 3,349,863   | 49,998    |        |       | 1                 |
| 10   | Sales expenses                                      | 606,241     |                    | 606,241              |            |                       |                  |         | 193,997         | i i                |      | 406,182     | 6,062     |        |       | 1                 |
| 11   | General business/office expense                     | (2,119,229) |                    | (2,119,229)          |            |                       |                  |         | (678,153)       | i i                |      | (1,419,883) | (21,192)  |        |       |                   |
| 12   | State premium taxes and assessments                 | -           |                    | -                    |            |                       |                  |         | -               | i i                |      | -           | =         |        |       |                   |
| 13   | Consulting and professional fees                    | 2,312,981   |                    | 2,312,981            |            |                       |                  |         | 740,154         | i i                |      | 1,549,697   | 23,130    |        |       | 1                 |
| 14   | Outsourced services                                 | 2,420,889   |                    | 2,420,889            |            |                       |                  |         | 774,685         |                    |      | 1,621,996   | 24,209    |        |       |                   |
| 15   | Other expenses                                      | 171,916     |                    | 171,916              |            |                       |                  |         | 55,013          | i i                |      | 115,184     | 1,719     |        |       |                   |
| 16   | Total Indirect Expenses                             | 8,392,595   | -                  | 8,392,595            | -          | -                     | -                | -       | 2,685,631       | -                  | -    | 5,623,038   | 83,926    | 0      | 0     | 0                 |
|      |   |             |                    |                      |            |                       |                  |         | •               |                    |      |             |           |        |       |                   |
|      |   | 1           | 2                  | 3                    | 4          | 5                     | 6                | 7       | 8               | 9                  | 10   | 11          | 12        | 13     | 14    | 15                |
| Line | Direct plus Indirect Non-Claim Expenses             | NAIC Total  | Non MN             | Total MN             | Commercial | Medicare              | Medicare         | MSHO    | SNBC MA         | SNBC               | MSC+ | PMAP        | MNCare    | Dental | Other | Admin             |
|      |   |             | products           | products             |            | Advantage             | Cost             |         | only            | Integrated         |      |             |           |        |       | Services          |
| 17   | Employee benefit expenses                           | 4,999,797   | -                  | 4,999,797            | -          | -                     | -                | -       | 1,599,936       | -                  | -    | 3,349,863   | 49,998    | 0      | 0     | 0                 |
| 18   | Sales expenses                                      | 606,241     | -                  | 606,241              | -          | -                     | -                | -       | 193,997         | -                  | -    | 406,182     | 6,062     | 0      | 0     | 0                 |
| 19   | General business/office expense                     | (2,119,229) | -                  | (2,119,229)          | -          | -                     | -                | -       | (678,153)       | -                  | -    | (1,419,883) | (21,192)  | 0      | 0     | 0                 |
| 20   | State premium taxes and assessments                 | 2,034,613   | -                  | 2,034,613            | -          | -                     | -                | -       | 656,986         | -                  | -    | 1,356,299   | 21,328    | 0      | 0     | 0                 |
| 21   | Consulting and professional fees                    | 2,312,981   | -                  | 2,312,981            | -          | -                     | -                | -       | 740,154         | -                  | -    | 1,549,697   | 23,130    | 0      | 0     | 0                 |
| 22   | Outsourced services                                 | 5,017,105   | -                  | 5,017,105            | -          | -                     | -                | -       | 1,605,474       | -                  | -    | 3,361,461   | 50,171    | 0      | 0     | 0                 |
| 23   | Other expenses                                      | 171,916     | -                  | 171,916              | -          | -                     | -                | -       | 55,013          | -                  | -    | 115,184     | 1,719     | 0      | 0     | 0                 |
| 24   | Total Non-Claim Expenses = Sum of Lines 17 to 23    | 13,023,424  | -                  | 13,023,424           | -          | -                     | -                | -       | 4,173,406       | -                  | -    | 8,718,802   | 131,216   | 0      | 0     | 0                 |
| 25   | Claims Adjustment Expenses                          | 8,046,685   |                    | 8,046,685            |            |                       |                  |         | 2,574,939       |                    |      | 5,391,279   | 80,467    |        |       |                   |
| 26   | Revenues (Supp Report #1, Line 8)                   | 127,024,342 |                    | 127,024,342          |            |                       |                  | 97,023  | 41,001,518      |                    |      | 84,602,069  | 1,323,732 |        |       |                   |
| 27   | Incurred Claims (Supp Report #1, Line 18 + Line 22) | 105,716,196 |                    | 105,716,196          |            |                       |                  | (5,584) | 34,107,776      |                    |      | 70,443,076  | 1,170,928 |        |       |                   |
| 28   | Net Investment Gain/(Loss) (Allocated) - Line 25    | 338,331     |                    | 338,331              |            |                       |                  |         | 282,563         |                    |      | 46,595      | 9,173     |        |       |                   |
|      |   |             |                    |                      |            |                       |                  |         |                 |                    |      |             |           |        |       |                   |

427,960

Aggregate Write Ins for Other Income or (Expenses) Federal and Foreign Income Taxes Incurred

576,368

31 Net Income = Lines 26+28+29-24-25-27-30