

SOUTH COUNTRY HEALTH ALLIANCE
Minnesota Supplement Report #1
STATEMENT OF REVENUE, EXPENSES AND NET INCOME
For the year ending December 31, 2016
Public Information, Minnesota Statutes § 62D.08

NAIC #	NAIC Description	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
	As found on page 4 of the Annual Statement														Other:	
		NAIC Totals	Non-Minnesota Products (Eliminations)	Total Minnesota Products	Commercial	Medicare Advantage	Medicare Cost	Minnesota Senior Health Options (MSHO)	SNBC (MA Only)	SNBC (Integrated)	MSC+	Prepaid Medical Assistance Program (PMAP)	MNCare	Dental	Please Specify	Administrative Services Only
1	Member Months	424829		424829				19402	25205	6812	10085	326353	36972			
REVENUES:																
2	Net Premium Income (including \$ non-health premium income)	242,209,600		242,209,600				53,354,041	25,609,387	10,185,272	11,390,414	126,693,171	14,977,315			
3	Change in unearned premium reserves and serve for rate credits															
4	Fee-for-service (net of \$ medical expenses)															
5	Risk revenue															
6	Aggregate write-ins for other health care related revenues (Line 699)	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
7	Aggregate write-ins for other non-health revenues (Line 799)	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
8	TOTAL REVENUES (Lines 2 through 7)	242,209,600	NR	242,209,600	NR	NR	NR	53,354,041	25,609,387	10,185,272	11,390,414	126,693,171	14,977,315	NR	NR	NR
EXPENSES:																
9	Hospital/medical benefits	116,370,155		116,370,155				35,531,513	8,274,931	4,355,789	5,794,934	54,016,453	8,396,535			
10	Other professional services	23,705,302		23,705,302				4,908,389	2,884,824	1,242,441	1,802,524	11,558,580	1,308,544			
11	Outside referrals															
12	Emergency room and out-of-area	19,215,930		19,215,930				2,161,170	1,506,648	647,948	273,728	13,292,498	1,333,938			
13	Prescription drugs	26,089,717		26,089,717				1,839,080	3,348,369	886,919	86,504	17,127,508	2,801,337			
14	Aggregate write-ins for other hospital and medical expenses (Line 1499)	38,573,604	NR	38,573,604	NR	NR	NR	2,231,126	5,130,137	2,815,833	551,066	26,324,794	1,520,648	NR	NR	NR
15	Incentive Pool and Withhold Adjustments	2,370,870		2,370,870				1,009,571	54,220	333,790	53,796	755,105	164,388			
16	TOTAL EXPENSES (Lines 9 through 15)	226,325,578	NR	226,325,578	NR	NR	NR	47,680,849	21,199,129	10,282,720	8,562,552	123,074,938	15,525,390	NR	NR	NR
LESS																
17	Net reinsurance recoveries	2,412,631		2,412,631				124,226	156,963	79,386		1,903,897	148,159			
18	Total hospital and medical (Lines 16 minus 17)	223,912,947	NR	223,912,947	NR	NR	NR	47,556,623	21,042,166	10,203,334	8,562,552	121,171,041	15,377,231	NR	NR	NR
19	Non-health claims															
20	Claims adjustment expenses	9,819,306		9,819,306				1,143,226	625,609	318,766	287,069	6,684,680	759,956			
21	General administrative expenses	13,868,052		13,868,052				2,957,571	1,330,903	740,002	570,742	7,381,315	887,519			
22	Increase in reserves for life, accident and health contracts (including \$ increase in reserves for life only)	5,111,000		5,111,000						405,423		3,740,582	964,995			
23	Total underwriting deductions (Lines 18 through 22)	252,711,305	NR	252,711,305	NR	NR	NR	51,657,420	22,998,678	11,667,525	9,420,363	138,977,618	17,989,701	NR	NR	NR
24	Net underwriting gain or (loss)(Lines 8 minus 23)	-10,501,705	NR	-10,501,705	NR	NR	NR	1,696,621	2,610,709	-1,482,253	1,970,051	-12,284,447	-3,012,386	NR	NR	NR
25	Net investment income earned	278,566		278,566					208,570		69,996					
26	Net realized capital gains or (losses)															
27	Net investment gains or (losses)(Lines 25 plus 26)	278,566	NR	278,566	NR	NR	NR	NR	208,570	NR	69,996	NR	NR	NR	NR	NR
28	Net gain or (loss) from agents' or premium balances charged off															
29	Aggregate write-ins for other income or expenses (Line 2999)	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
30	Net income or (loss) before federal income taxes (Lines 24 plus 27 plus 28 plus 29)	-10,223,139	NR	-10,223,139	NR	NR	NR	1,696,621	2,819,279	-1,482,253	2,040,047	-12,284,447	-3,012,386	NR	NR	NR
31	Federal and foreign income taxes incurred															
32	Net income (loss) (Lines 30 minus 31)	-10,223,139	NR	-10,223,139	NR	NR	NR	1,696,621	2,819,279	-1,482,253	2,040,047	-12,284,447	-3,012,386	NR	NR	NR

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	NAIC Totals	Non-Minnesota Products (Eliminations)	Total Minnesota Products	Commercial	Medicare Advantage	Medicare Cost	Minnesota Senior Health Options (MSHO)	SNBC (MA Only)	SNBC (Integrated)	MSC+	Prepaid Medical Assistance Program (PMAP)	MNCare	Dental	Other: Please Specify	Administrative Services Only
DETAILS OF WRITE-INS															
OTHER HEALTH CARE RELATED REVENUES (Line 6)															
0601															
0602															
0603															
0604															
0605															
0606															
0607															
0608															
0609															
0698 Summary of Remaining Write-Ins for Line 6 Overflow															
0699 TOTALS (Lines 0601 through 0609 plus 0698) (Line 6 above)	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
OTHER NON-HEALTH REVENUES (Line 7)															
0701															
0702															
0703															
0798 Summary of Remaining Write-Ins for Line 7 Overflow															
0799 TOTALS (Lines 0701 through 0703 plus 0798) (Line 7 above)	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
OTHER MEDICAL AND HOSPITAL EXPENSES (Line 14)															
1401 CHIROPRACTIC	559,963.00		559,963.00				34,916.00	32,480.00	12,263.00	13,004.00	419,445.00	47,855.00			
1402 DENTAL	7,891,184.00		7,891,184.00				242,130.00	609,174.00	200,020.00	149,426.00	6,147,699.00	542,735.00			
1403 MENTAL HEALTH/CHEMICAL DEPENDENCY	30,122,457.00		30,122,457.00				1,954,080.00	4,488,483.00	2,603,550.00	388,636.00	19,757,650.00	930,058.00			
1404															
1405															
1406															
1407															
1408															
1409															
1498 Summary of Remaining Write-Ins for Line 14 Overflow															
1499 TOTALS (Lines 1401 through 1409 plus 1498) (Line 14 above)	\$38,573,604.00	NR	\$38,573,604.00	NR	NR	NR	\$2,231,126.00	\$5,130,137.00	\$2,815,833.00	\$551,066.00	\$26,324,794.00	\$1,520,648.00	NR	NR	NR
OTHER INCOME AND EXPENSES (Line 29)															
OTHER INCOME															
2901															
2902															
2903															
2904															
2905															
2918 Summary of Remaining Write-Ins for Other Income Overflow															
2919 Subtotal of Other Income (Lines 2901 through 2918)	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
OTHER EXPENSES															
2921															
2922															
2923															
2924															
2925															
2938 Summary of Remaining Write-Ins for Other Expenses Overflow															
2939 Subtotal of Other Expenses (Lines 2921 through 2938)	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR
2999 TOTALS - (Lines 2919 minus 2939) (Line 29)	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR	NR