

HMO Name
Minnesota Supplement Report #1A
REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2016
Public Information, Minnesota Statutes § 62D.08

Line	Direct Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
1	Employee benefit expenses	2,075,889	-	2,075,889	407,808	838,756	-	646,506	127,930	184,440	58,460	(164,857)	(23,154)	-	-	-
2	Sales expenses	9,465,333	-	9,465,333	1,185,091	7,811,846	-	231,591	181,863	52,726	-	-	-	-	2,216	-
3	General business/office expense	2,694,346	-	2,694,346	1,009,175	1,644,030	-	334,396	218,255	85,784	13,224	(529,887)	(83,634)	-	3,003	-
4	State premium taxes and assessments	10,684,396	-	10,684,396	697,376	-	-	2,426,776	5,877,923	-	1,160,387	612,491	(93,065)	-	2,508	-
5	Consulting and professional fees	6,238,543	-	6,238,543	438,077	4,743,650	-	599,275	91,097	67,957	-	177,822	120,665	-	-	-
6	Outsourced services	7,486,000	-	7,486,000	2,896,793	3,126,472	-	558,767	386,551	269,286	54,175	163,948	20,421	-	9,587	-
7	Other expenses	(2,743)	-	(2,743)	-	850	-	-	-	-	-	-	-	-	-	(3,593)
8	Total Direct Expenses	38,641,764	-	38,641,764	6,634,320	18,165,604	-	4,797,311	6,883,619	660,193	1,286,246	259,517	(58,767)	-	17,314	(3,593)

Line	Reallocated Indirect Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
9	Employee benefit expenses	45,100,137	-	45,100,137	880,896	21,814,124	-	9,656,616	9,471,976	-	1,867,010	1,281,430	124,386	-	3,699	-
10	Sales expenses	1,130,638	-	1,130,638	22,084	546,869	-	242,086	237,458	-	46,805	32,125	3,118	-	93	-
11	General business/office expense	16,279,937	-	16,279,937	317,980	7,874,312	-	3,485,779	3,419,129	-	673,941	462,562	44,900	-	1,334	-
12	State premium taxes and assessments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
13	Consulting and professional fees	3,484,834	-	3,484,834	68,066	1,685,551	-	746,155	731,888	-	144,262	99,015	9,611	-	286	-
14	Outsourced services	13,209,310	-	13,209,310	258,004	6,389,106	-	2,828,311	2,774,233	-	546,826	375,316	36,431	-	1,083	-
15	Other expenses	89,175	-	89,175	1,742	43,132	-	19,093	18,729	-	3,692	2,534	246	-	7	-
16	Total Indirect Expenses	79,294,031	-	79,294,031	1,548,772	38,353,094	-	16,978,040	16,653,413	-	3,282,536	2,252,982	218,692	-	6,502	-

Line	Direct plus Indirect Non-Claim Expenses	1 NAIC Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
17	Employee benefit expenses	47,176,026	-	47,176,026	1,288,704	22,652,880	-	10,303,122	9,599,906	184,440	1,925,470	1,116,573	101,232	-	3,699	-
18	Sales expenses	10,595,971	-	10,595,971	1,207,175	8,358,715	-	473,677	419,321	52,726	46,805	32,125	3,118	-	2,309	-
19	General business/office expense	18,974,283	-	18,974,283	1,327,155	9,518,342	-	3,820,175	3,637,384	85,784	687,165	(67,325)	(38,734)	-	4,337	-
20	State premium taxes and assessments	10,684,396	-	10,684,396	697,376	-	-	2,426,776	5,877,923	-	1,160,387	612,491	(93,065)	-	2,508	-
21	Consulting and professional fees	9,723,377	-	9,723,377	506,143	6,429,201	-	1,345,430	822,985	67,957	144,262	276,837	130,276	-	286	-
22	Outsourced services	20,695,310	-	20,695,310	3,154,797	9,515,578	-	3,387,078	3,160,784	269,286	601,001	539,264	56,852	-	10,670	-
23	Other expenses	86,432	-	86,432	1,742	43,982	-	19,093	18,729	-	3,692	2,534	246	-	7	(3,593)
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	117,935,795	-	117,935,795	8,183,092	56,518,698	-	21,775,351	23,537,032	660,193	4,568,782	2,512,499	159,925	-	23,816	(3,593)
25	Claims Adjustment Expenses	44,068,975	-	44,068,975	1,276,765	21,238,310	-	8,639,356	9,285,452	56,880	1,954,185	1,528,286	87,700	-	2,041	-
26	Revenues (Supp Report #1, Line 8)	1,686,676,896	-	1,686,676,896	33,367,443	826,287,843	-	365,778,720	358,783,873	-	70,718,944	37,237,955	(5,638,197)	-	140,315	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	1,567,991,118	-	1,567,991,118	25,056,637	776,224,610	-	338,921,161	320,591,513	-	73,859,975	34,517,584	(1,283,287)	-	102,925	-
28	Net Investment Gain/(Loss) (Allocated)	18,694,967	-	18,694,967	-	352,350	-	-	904,993	-	-	14,039,563	3,384,385	-	13,676	-
29	Aggregate Write Ins for Other Income or (Expenses)	(423,250)	-	(423,250)	(232,284)	(156,157)	-	(8,354)	(14,510)	-	(3,494)	(6,841)	(797)	-	(813)	-
30	Federal and Foreign Income Taxes Incurred	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31	Net Income = Lines 26+28+29-24-25-27-30	(25,047,275)	-	(25,047,275)	(1,381,335)	(27,849,932)	-	(3,213,152)	6,260,359	(717,073)	-	12,712,308	(1,218,947)	-	24,396	3,593