

**UCare Minnesota
Minnesota Supplement Report #1A**

**REALLOCATION OF EXPENSES AND INVESTMENT INCOME
For the Year Ending December 31, 2017
Public Information, Minnesota Statutes § 62D.08**

Line	Direct Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
1	Employee benefit expenses	2,132,071		2,132,071	493,746	910,225		666,569	56,745	-	4,786	-	-			
2	Sales expenses	11,264,866		11,264,866	1,677,795	8,479,896		417,946	251,118	324,688	-	97,605	14,025		1,793	
3	General business/office expense	6,049,637		6,049,637	986,151	1,766,716		718,029	262,529	196,511	33,177	1,884,536	199,520		2,468	
4	State premium taxes and assessments	31,342,837		31,342,837	7,070,701	-		3,761,760	6,489,137	135,845	1,537,711	10,905,776	1,440,312		1,595	
5	Consulting and professional fees	13,757,061		13,757,061	496,674	12,009,021		1,174,582	1,053	4,433	-	66,672	4,626		-	
6	Outsourced services	5,553,535		5,553,535	433,121	2,411,554		568,436	368,897	61,797	61,556	1,458,539	182,352		7,283	
7	Other expenses	5,886,753		5,886,753	1,295,525	750		715,212	1,205,424	-	-	2,669,842	-		-	
8	Total Direct Expenses	75,986,760	-	75,986,760	12,453,713	25,578,162	-	8,022,534	8,634,903	723,274	1,637,230	17,082,970	1,840,835	-	13,139	-

Line	Reallocated Indirect Non-Claim Expenses	1 Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
9	Employee benefit expenses	55,312,725		55,312,725	2,679,161	17,750,492		8,628,922	8,248,814	462,547	1,956,510	13,757,881	1,826,291		2,107	
10	Sales expenses	983,021		983,021	47,531	314,912		153,086	146,343	8,491	34,711	245,426	32,484		37	
11	General business/office expense	19,884,616		19,884,616	961,463	6,370,063		3,096,634	2,960,226	171,763	702,126	4,964,498	657,088		755	
12	State premium taxes and assessments	-		-	-	-		-	-	-	-	-	-		-	
13	Consulting and professional fees	2,361,021		2,361,021	114,160	756,356		367,682	351,485	20,395	83,368	589,465	78,020		90	
14	Outsourced services	2,649,968		2,649,968	128,131	848,921		412,680	394,501	22,890	93,571	661,605	87,568		101	
15	Other expenses	93,706		93,706	4,531	30,019		14,593	13,950	809	3,309	23,395	3,096		4	
16	Total Indirect Expenses	81,285,057	-	81,285,057	3,934,977	26,070,763	-	12,673,597	12,115,319	686,895	2,873,595	20,242,270	2,684,547	-	3,094	-

Line	Direct plus Indirect Non-Claim Expenses	1 NAIC Total	2 Non MN products	3 Total MN products	4 Commercial	5 Medicare Advantage	6 Medicare Cost	7 MSHO	8 SNBC MA only	9 SNBC Integrated	10 MSC+	11 PMAP	12 MNCare	13 Dental	14 Other	15 Admin Services
17	Employee benefit expenses	57,444,796	-	57,444,796	3,172,907	18,660,717	-	9,295,491	8,305,559	462,547	1,961,296	13,757,881	1,826,291	-	2,107	-
18	Sales expenses	12,247,887	-	12,247,887	1,725,326	8,794,808	-	571,032	397,461	333,179	34,711	343,031	46,509	-	1,830	-
19	General business/office expense	25,934,253	-	25,934,253	1,947,614	8,136,779	-	3,814,663	3,222,755	368,274	735,303	6,849,034	856,608	-	3,223	-
20	State premium taxes and assessments	31,342,837	-	31,342,837	7,070,701	-	-	3,761,760	6,489,137	135,845	1,537,711	10,905,776	1,440,312	-	1,595	-
21	Consulting and professional fees	16,118,082	-	16,118,082	610,834	12,765,377	-	1,542,264	352,538	24,828	83,368	656,137	82,646	-	90	-
22	Outsourced services	8,203,503	-	8,203,503	561,252	3,260,475	-	981,116	763,398	84,687	155,127	2,120,144	269,920	-	7,384	-
23	Other expenses	5,980,459	-	5,980,459	1,300,056	30,769	-	729,805	1,219,374	809	3,309	2,693,237	3,096	-	4	-
24	Total Non-Claim Expenses = Sum of Lines 17 to 23	157,271,817	-	157,271,817	16,388,690	51,648,925	-	20,696,131	20,750,222	1,410,169	4,510,825	37,325,240	4,525,382	-	16,233	-
25	Claims Adjustment Expenses	64,715,589	-	64,715,589	2,549,683	22,772,251	-	9,017,331	9,481,987	461,527	2,451,603	15,758,804	2,225,007	-	1,326	(3,930)
26	Revenues (Supp Report #1, Line 8)	2,726,205,090	-	2,726,205,090	131,816,384	873,342,599	-	424,552,338	405,850,292	23,549,678	96,261,621	680,638,752	90,088,563	-	104,863	-
27	Incurred Claims (Supp Report #1, Line 18 + Line 22)	2,441,042,148	-	2,441,042,148	97,443,808	790,779,157	-	387,262,897	362,972,900	22,349,245	95,922,760	602,492,866	81,720,603	-	97,912	-
28	Net Investment Gain/(Loss) (Allocated)	24,368,235	-	24,368,235	-	-	-	-	1,770,408	-	-	18,340,341	4,257,486	-	-	-
29	Aggregate Write Ins for Other Income or (Expenses)	(818,135)	-	(818,135)	(702,628)	(108,032)	-	1,368	(5,064)	121	(1,131)	(2,446)	(323)	-	-	-
30	Federal and Foreign Income Taxes Incurred	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31	Net Income = Lines 26+28+29-24-25-27-30	86,725,636	-	86,725,636	14,731,575	8,034,234	-	7,577,347	14,410,527	(671,142)	(6,624,698)	43,399,737	5,874,734	-	(10,608)	3,930